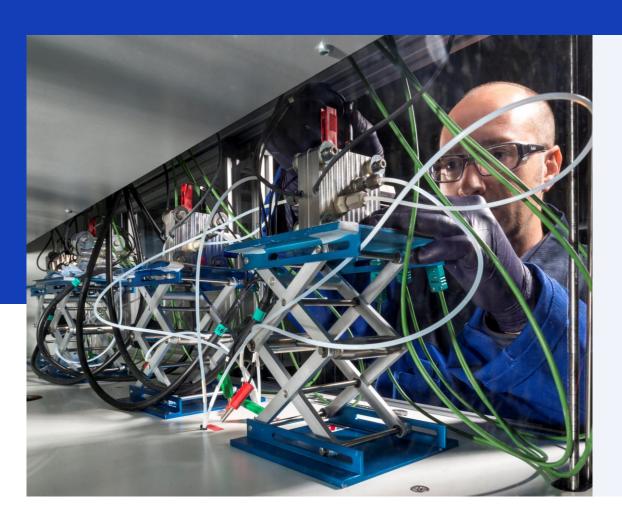


Presentation by Rajesh Mehta
Senior Consultant, Energy and Materials Transition, TNO, The Netherlands
Indo-Dutch Tech Summit 2025

Jointly Organized By: The Embassy of the Kingdom of The Netherlands in New Delhi, Confederation of Indian Industry (CII) and IIT Delhi, India 6 February 2025

Talk Outline



- 1. Introduction TNO
- 2. TNO H_2 program
- 3. Key Research Challenges
- **4. Low Iridium technology** as a promising solution for PEM
- 5. **Business case** current & future cost of green hydrogen
- **6.** Accelerating Innovation
- 7. Summary



Netherlands Organisation for Applied Scientific Research



Connecting people and knowledge



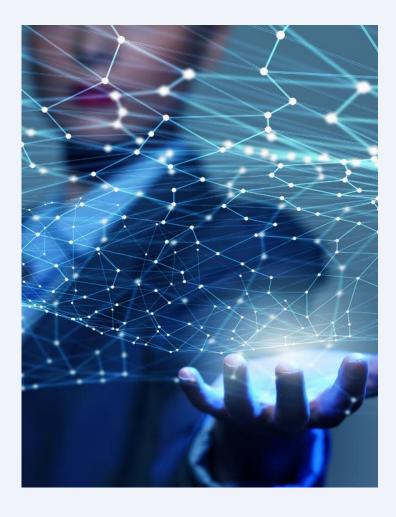
Creating innovations



Sustainably strengthening business competitiveness



Sustainably strengthening well-being across society





TNO key figures 2023

4316

Number of employees

1,067

Public-private partnerships

62

Lecturers professors

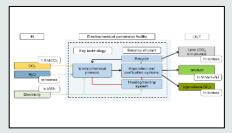
937

Patents

Our value proposition in Hydrogen and Power-2-X

We help customers from the process industry and equipment supply sector to **select Power-2-X technologies**, **identify the right partners** and **de-risk development by collaborative R&D** on efficiency, durability, scalability and technology integration towards first industrial pilot.

System Integration



Integrated (collaborative) assessments to better understand opportunities, de-risk investments and facilitate decision making.

Main focus:

- Value chain integration & regulatory assessment
- Multi-criteria technology assessment
- Accelerated scale-up and scale-out approach

Hydrogen Production



Cost reduction and scale up of water electrolysis and integration in industrial processes towards fuels and added value chemicals.

Main focus:

- Next generation PEM water electrolysis
- Next generation AEM water electrolysis
- Next generation Solid Oxide steam electrolysis
- Photochemical hydrogen production

Chemicals Production



Development, testing and implementation of innovative electrosynthesis and plasma technologies the production of chemical building blocks.

Main focus:

- Solid Oxide electrolysis of CO2
- Electro-synthesis from CO2 and bio-feedstock
- Plasma-synthesis from waste gases and CO2
- Photochemical conversion of CO2

Collaboration models

- Business community membership
- Contract R&D and Consultancy
- Sponsored and shared research
- Subsidized research collaboration

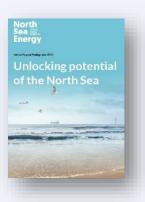
Orchestrating unique cross-sector ecosystems

North Sea Energy

Offshore industry, Energy infrastructure & Hydrogen OEM's

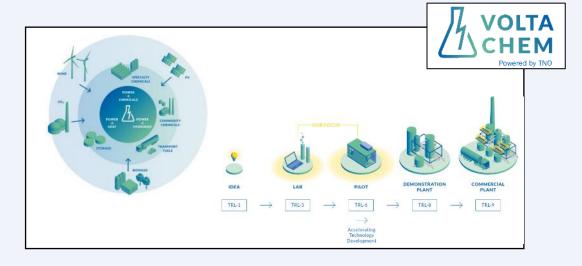






VoltaChem

Chemical industry, Power-2-X OEM's and high-tech providers



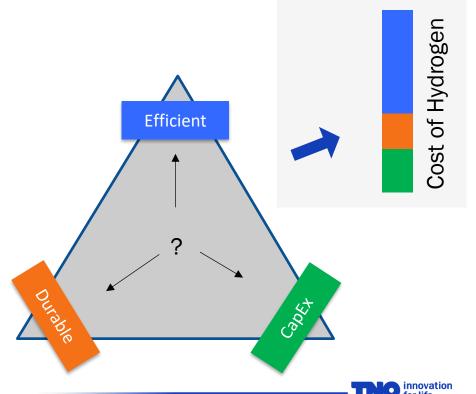


Trade-off between Efficient – Durable – Low cost

In design and operation of electrolyser systems there are important trade-offs between efficiency, durability and capital expenditure

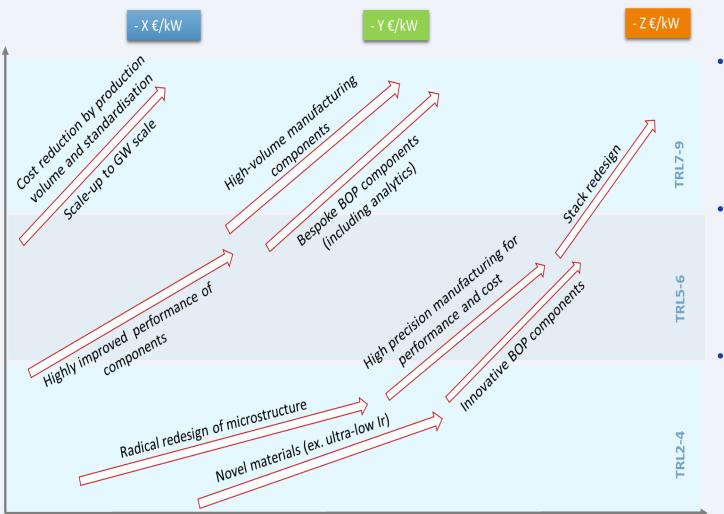
Table: Example of trade-offs in design & operation

		Efficiency	Capex	Durability (Lifetime)
Cell design	High catalyst loading	+	1	+
	Thick membrane	•	•	+
Operating	High temperature	+ +		-
conditions	High current	-	+	-



Concept of electrolyser generations

Our view on innovations & role of TNO



TNO Role

- 1st generation
- Current technology used by OEM's. Substantial cost reduction possible by simply scaling-up

Integration support

- 2nd generation
 - Development of improved components (membranes, electrodes, coatings) including high volume manufacturing

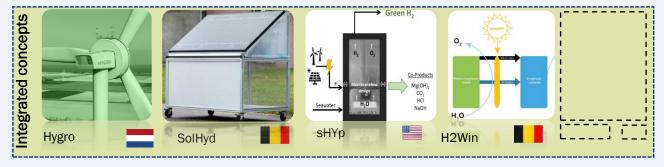
Accelerate innovation

- 3rd generation
 - Radically new architecture of cell and stack, leading to breakthrough in performance and use of scarce materials

Create new **Inventions**

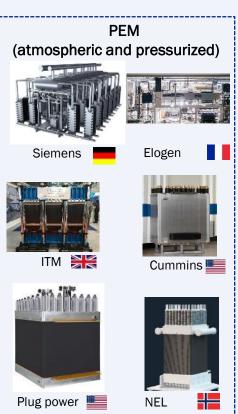


Electrolyser technologies



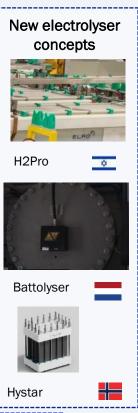








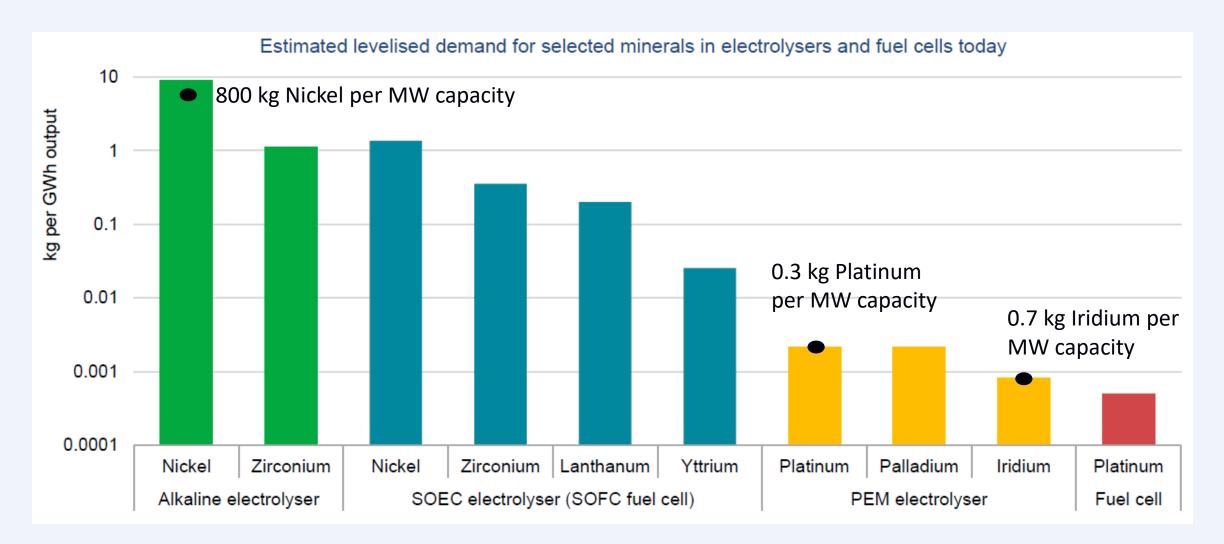




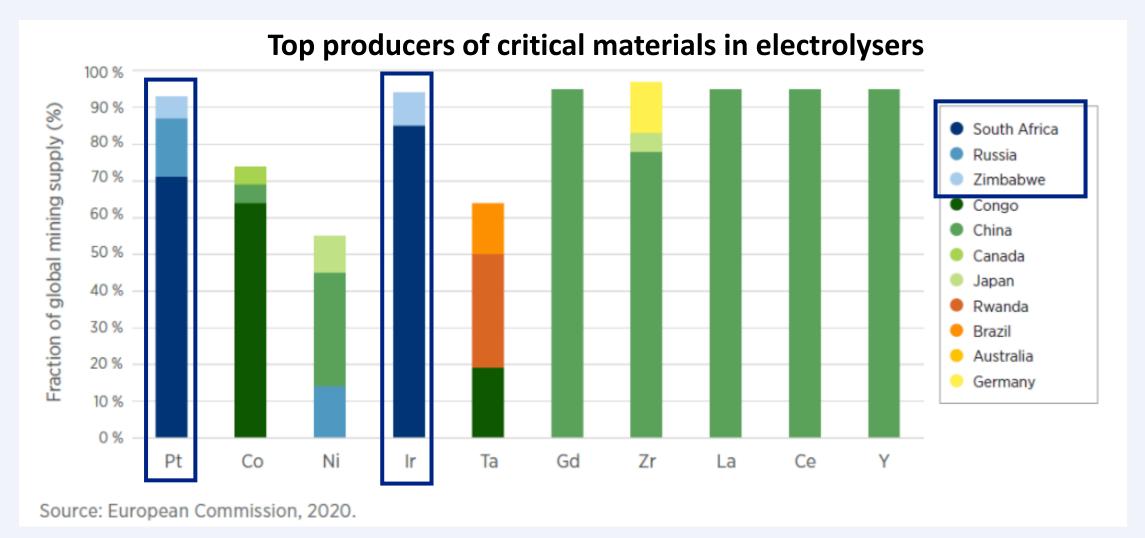
Not an extensive list, but it includes the current main players for each technology. Multiple technology developers and start-ups working on new generation technology especially in PEM and AEM



Electrolysers drive up the Demand for Nickel, Platinum and other minerals



Critical materials in electrolysers: a show stopper?



Lower use of scarce materials

Different strategies to reduction

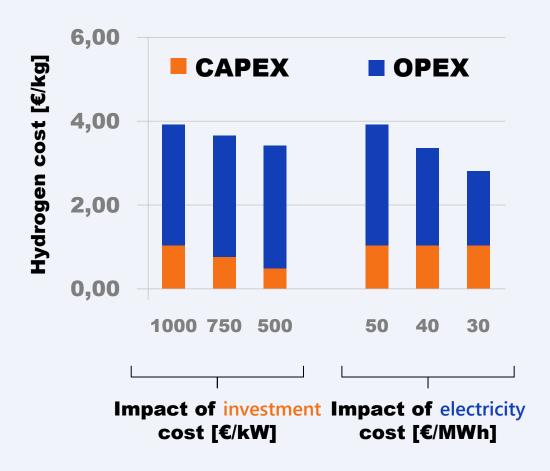
% of CRM global annu	al supply used	as a result of e	each strategy
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	CRM	Base case	Reductio	n Substitution	Higher productivity	Extended lifetime	Recycling
Z	Iridium	122%	6%	122%	81%	91%	122%
	Platinum	25%	0.1%	0%	1%	21%	24%
	Raney-Ni	0.4%	0%	0.8%	0.1%	0.3%	0.0%
AEL	Nickel (class 1)	2%	2%	2%	0.6%	2%	2%
	Cobalt	0.1%	0.1%	0%	0%	0%	0.1%

Strategy with most potential



Electricity price is determining the hydrogen cost

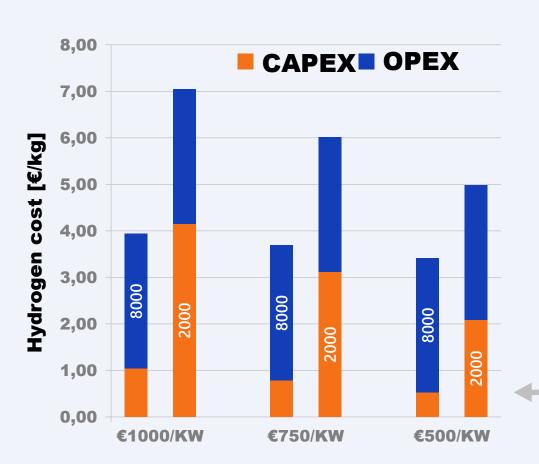


Two major costs:

- > Electrolyser costs (CAPEX)
- > Electricity costs (OPEX)

Base case (BC)			
Investment cost Depreciation O&M Electricity price Operating hours Efficiency	1000 €/kW 15% /year 2% /year 50 Euro/MWh 8000 hours 60%		

When operating flexible, capex becomes dominant



Cost reduction

-) Stack
-) Balance of plant and system
- Smart contracts with offshore wind

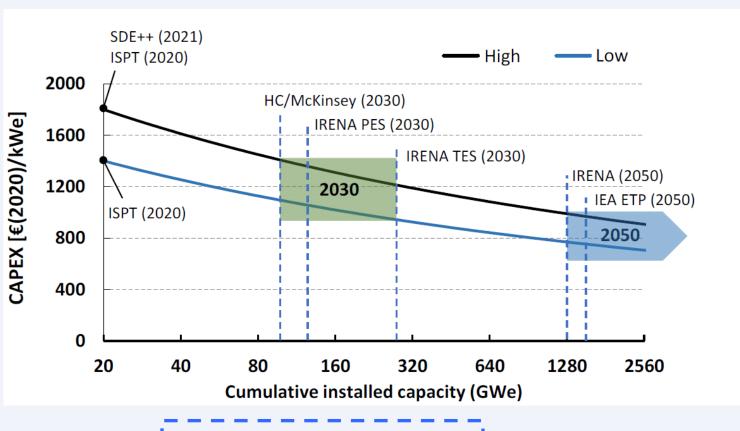
and

Increase profit

-) Multiple H₂ markets
-) Reference cost grey hydrogen increases
- Value of flexibility
- Value of oxygen
- Value of heat

Operational hours per year

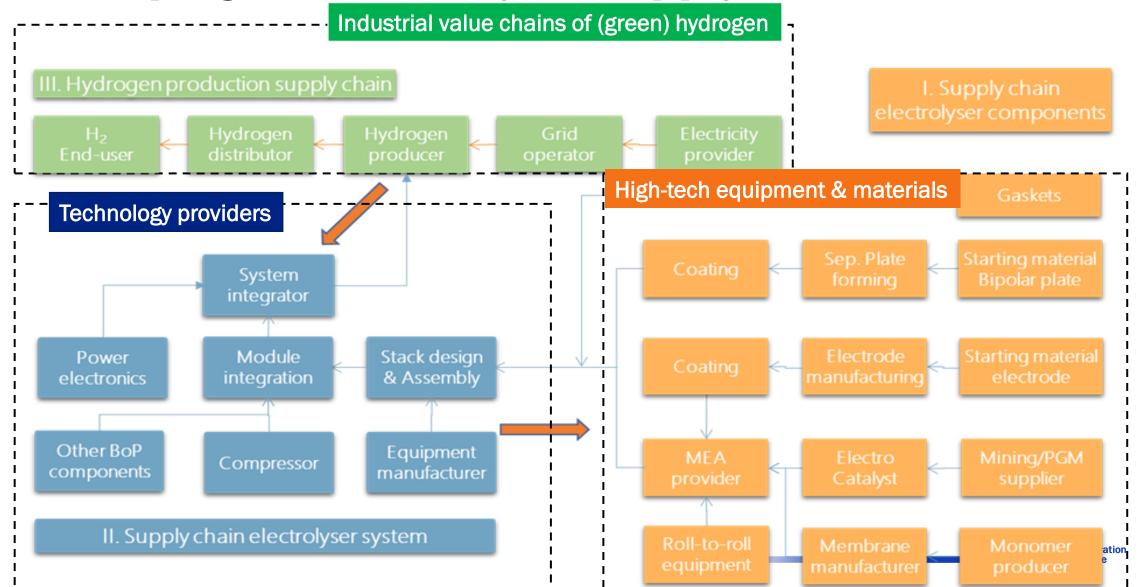
Projected Learning Curve | Electrolyzer Investment Costs



- The learning rate of all electrolyser technology varies between 12-20%. However, it will differ between PEM, Alkaline, SOE.
- PEM and SOE can benefit from fuel cell developments
- To reach a cumulative installed capacity of 100 GW in 2030, annual installation need to double each year until 2030

2030 High: 1100 – 1350 (Euro/kWe) Low: 650 – 850 (Euro/kWe)

Developing the electrolyser supply chain



How to accelerate the technology development?

Get out of the Lab faster into industrial Demo's

TNO facilities Lab scale Up to 50 KW TRL 2-5 Industrial Scale 0.1- 1 MW TRL 5-6

DemonstrationMulti MW
TRL 6-7

In progress

Water electrolysis





In progress

Offshore H2 production





In progress



Introduction

5 pillars of the TNO electrolysis program 'Clean Hydrogen Production'

Our Added Value in the Electrolyser Value Chain



SYSTEM INTEGRATION

Developing models

Sensors & state-ofhealth

Monitoring & Control solutions

Use cases

Offshore electrolysis



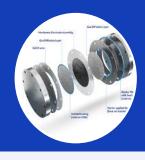
ACCELERATE LEARNING CURVE

State-of-art facilities

Protocols for fabrication & testing of components, cells & stacks

Validation & benchmarking

Accelerated testing



NEXT GENERATION PEM TECHNOLOGY

Novel materials & components incl. manufacturing

Optimal integration in cells & stacks

2nd & 3rd generation PEM



NEXT GENERATION SOE TECHNOLOGY

Large scale SOE cell development, manufacturing & validation

Cell development

2nd generation SOE



BREAKTHROUGH TECHNOLOGY

Developing new & disruptive game changing electrolyser concepts

Scouting technology

High-Performance AWE

AEM

Focus areas

Orchestrating Innovation: Connecting the ecosystem(s) for innovation and implementation

Manufacturing Technology: Component & System Interaction

Value from System Engineering: Using feedback/feedforward of knowledge on the entire chain

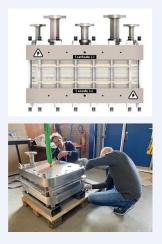


World's largest open electrolyser test centre

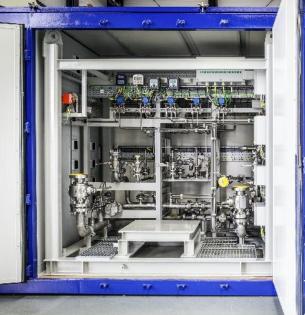
- MW Test Center
- TNO Develop & build 250 kW PEM stack
- Commission system in Groningen (NL)
- Modelling thermal behaviour of stack
- Static and dynamic operating conditions
- Advanced process control















Summary

Addressing Technical Challenges for Electrolysers

- Scalable, low-cost technology
- Drastic reduction in critical raw materials use
- TNO's ultra-low Iridium concept
 - Performance, reproducibility, and durability improvements at 100x lower Iridium.
- High durability at high performance

Accelerating Innovation

Parallel development of technology generations

Want to know more? Please contact us!

- Large initiatives
- Shared programs for accelerating innovation



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