





Financial incentives for job retention

An analytical framework applied in three countries

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Study in three countries

| Country | Organisation |
|-----------------|--|
| The Netherlands | TNO |
| Denmark | Danish National Centre for Social Research (SFI) |
| Great Britain | Department for Work and Pensions (DWP) |







Sickness absence – (adverse) effects

> Employee: health, income, employability, job security

> Employers: productivity, replacement, benefit payments

> Public sector / insurance companies: benefit payments

Health sector: provision of services









Prevention of sickness absence and support return to work

- DECD (2010): "The best way to combat sickness absence and its unfavourable effects is by strengthening the financial incentives of all the actors involved."
- The OECD stresses the significance of a balance of incentives between the actors aimed at
 - prevention of sickness absence and
 - supporting return to work.

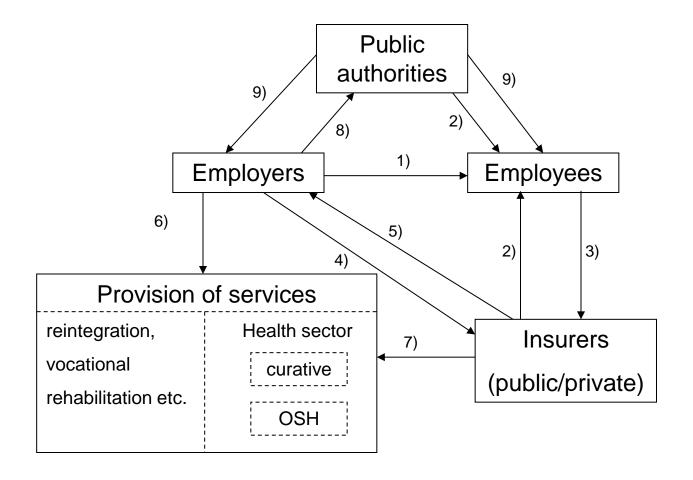








Analytic framework – financial flows









The Netherlands

- > Strong incentive for **employers**: wage payment during first two years of illness of their employees.
- Financial risks of employers largely insured: shift of financial incentives to private insurance companies.
- For **employees** main incentive in second year: 70% of previously earned wages.





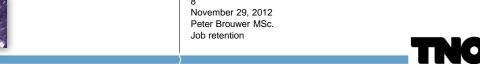


Denmark

- Limited incentive for employer: payment of sickness benefits in first three weeks.
- After three weeks sickness benefits are paid by municipality, partly reimbursed by the state: incentive lies with **public authorities**.
- **Employees** have strong incentives to return to work:
 - significant reduction in income
 - avoid dismissal.







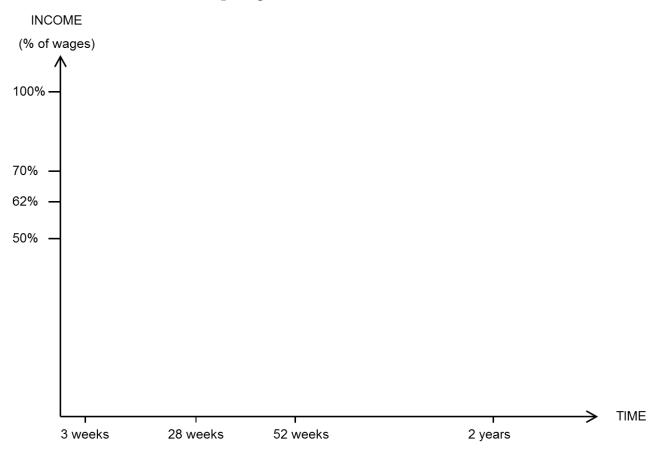
Great Britain

- **Employers** are obliged to pay Statutory Sick Pay for 28 weeks.
- In addition **employers** may voluntarily provide Occupational Sick Pay.
- After 28 weeks employees are entitled to **state** benefits.
- Strong incentives for **employees**:
 - sick pay implies significant loss in income.
 - possible dismissal after 28 weeks of sickness.





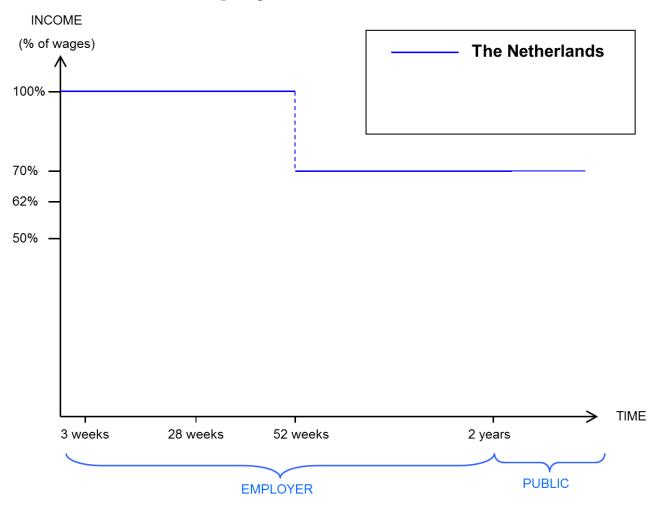








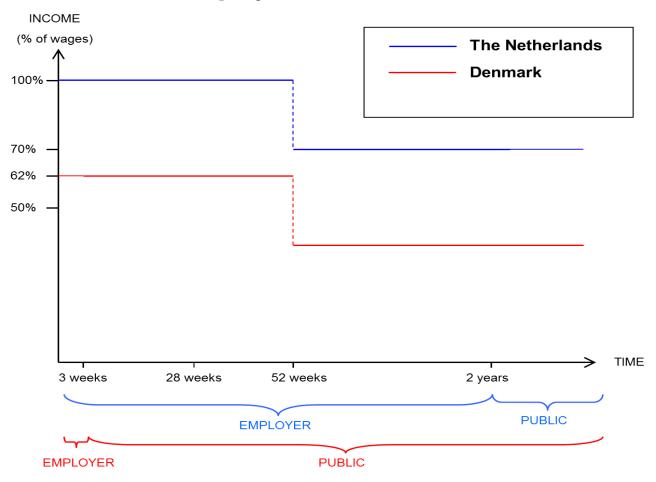








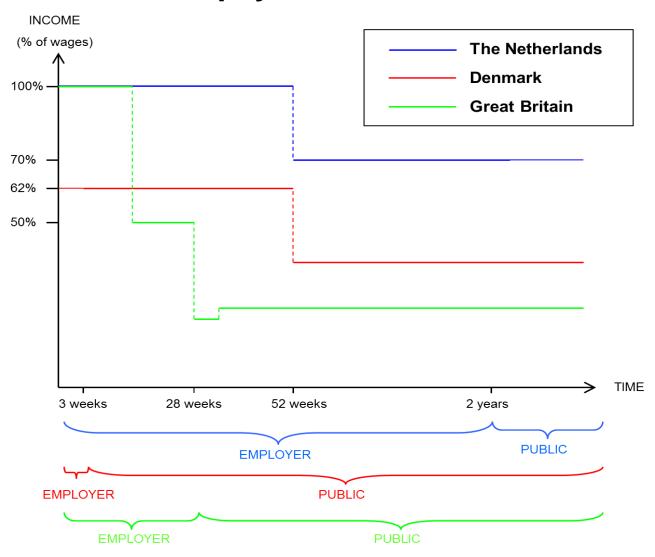


















Effectiveness of incentives

- Little evidence on effects in these three countries.
- Complexity due to diversity of actual incentives as a result of specific arrangements at sector, company and individual level.
- Available evidence indicates relatively small, transitory effect of financial incentives in reducing sickness absence.
- However, also indications that financial incentives for employers, combined with sickness management and provision of health services is effective in reducing sickness absence.
- This indicates the potential effectiveness of a balance of incentives, including incentives for the health sector.







Room for improvement: stronger (direct) incentives for health sector

