

## FROM LABORATORY TO ROAD

A 2016 UPDATE OF OFFICIAL AND 'REAL-WORLD' FUEL  
CONSUMPTION AND CO<sub>2</sub> VALUES FOR PASSENGER  
CARS IN EUROPE

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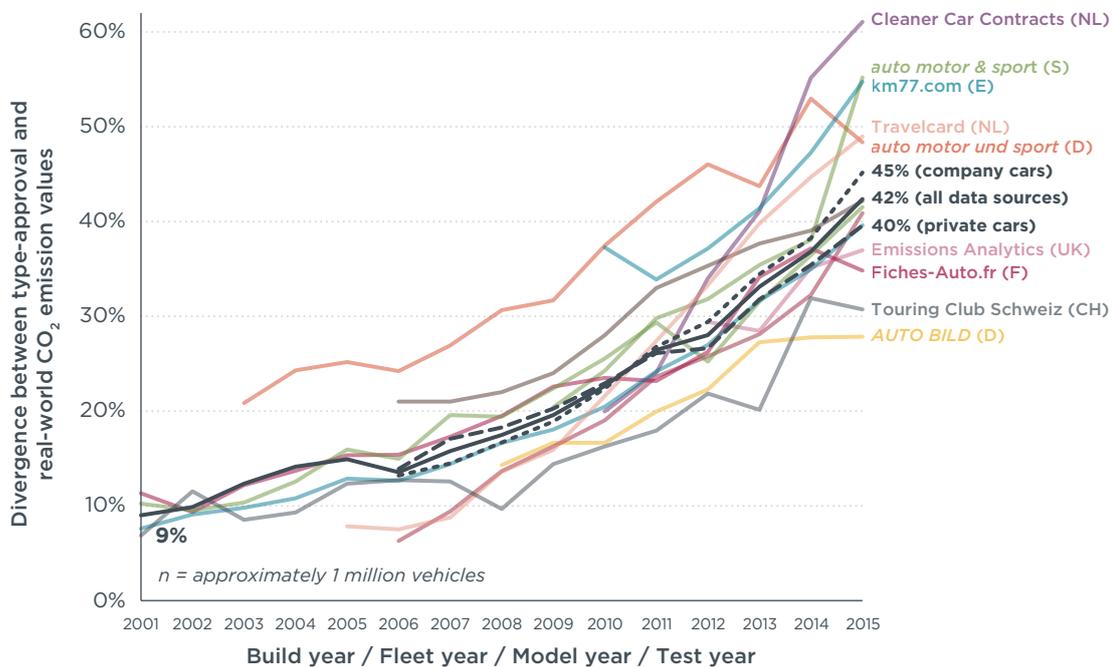
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## EXECUTIVE SUMMARY

Official average carbon dioxide (CO<sub>2</sub>) emission values of new passenger cars in the European Union declined from 170 grams per kilometer (g/km) in 2001 to 120 g/km in 2015. The rate of reduction in CO<sub>2</sub> emission values increased from roughly 1% per year to almost 4% per year after CO<sub>2</sub> standards were introduced in 2009. Today, car manufacturers are on track to meet the 2021 target of 95 g/km. This rapid decline in CO<sub>2</sub> emission values seems to be a rousing success for CO<sub>2</sub> standards, but does not consider the real-world performance of vehicles.

Our *From Laboratory to Road* series focuses on the real-world performance of new European passenger cars and compares on-road and official CO<sub>2</sub> emission values. The studies have documented a growing divergence between real-world and official figures, and this divergence has become increasingly concerning.

This fourth update of the *From Laboratory to Road* series adds another year of data (2015), one new country (France), two new data sources (Allstar fuel card and Fiches-Auto.fr), and approximately 400,000 vehicles to the analysis. The key takeaway from the analysis, however, remains unchanged. The divergence between type-approval and real-world CO<sub>2</sub> emission values of new European cars continues to grow. **Data on approximately 1 million vehicles from 13 data sources and seven countries indicate that the divergence, or gap, between official and real-world CO<sub>2</sub> emission values of new European passenger cars increased from approximately 9% in 2001 to 42% in 2015** (see Figure ES- 1). We consider these findings to be robust given the considerable regional coverage; the heterogeneity of the data collected from consumers, company fleets, and vehicle tests; and the unambiguous upward trend in all samples.



**Figure ES- 1.** Divergence between real-world and manufacturers' type-approval CO<sub>2</sub> emission values for various on-road data sources, including average estimates for private cars, company cars, and all data sources.

The growing divergence between official and real-world CO<sub>2</sub> emission values has important implications for all stakeholders:

- » **For an average customer**, the divergence translates into unexpected fuel expenses of approximately 450 euros per year.
- » **For society** as a whole, the growing divergence undermines the EU's efforts to mitigate climate change and reduce fossil fuel dependence.
- » **For governments**, the divergence translates into losses in vehicle tax and undermines incentive schemes for low-carbon vehicles.
- » **For car manufacturers**, claims about vehicle efficiency that are not attained in the real world have undermined public confidence and created an uneven playing field.

A growing body of evidence points to unrepresentative official CO<sub>2</sub> emission values as the culprit for the increasing divergence. While the Worldwide harmonized Light vehicles Test Procedure (WLTP), which will replace the current test procedure in 2017, is a step in the right direction, the WLTP is not a silver bullet and will not close the gap on its own. A number of policy and research actions are recommended to monitor and close the gap:

- » Official measurements of real-world CO<sub>2</sub> emissions are needed. A Europe-wide web service for tracking on-road fuel consumption and large-scale measurement campaigns using data loggers could furnish this data.
- » European consumers need access to realistic fuel consumption values to make well-informed purchasing decisions. Real-world fuel consumption can be estimated using a variety of quantitative models. Values on EU fuel consumption labels, which are presented at the point of purchase, should be adjusted to reflect average on-road fuel consumption, not just laboratory measurements.
- » Policies and research on road transportation should factor in the growing divergence between type-approval and real-world figures. A real-world adjustment factor could help ensure that future policies accurately assess the costs and benefits of CO<sub>2</sub> mitigation efforts.
- » More research is needed on the real-world performance of plug-in hybrid electric vehicles, light commercial vehicles, and heavy-duty vehicles. Policies need to address the high average divergence of plug-in hybrid electric vehicles.
- » Better vehicle testing could help close the gap. On-road tests under the Real Driving Emissions (RDE) regulation for pollutant emissions should be extended to CO<sub>2</sub> emissions. Introducing in-use surveillance testing could ensure compliance with declared CO<sub>2</sub> emission values of production vehicles.
- » The European type-approval framework needs to be revised. Key issues to be addressed include ensuring independent surveillance testing of vehicles, increasing data transparency, and breaking financial ties between car manufacturers and testing organizations.

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## ABBREVIATIONS

ADIA	Abu Dhabi Investment Authority
B7	diesel with 7% biodiesel
CO <sub>2</sub>	carbon dioxide
E5	gasoline with 5% ethanol
E10	gasoline with 10% ethanol
EEA	European Environment Agency
EU	European Union
g/km	grams per kilometer
GPS	global positioning system
HEV	hybrid electric vehicle
ICCT	International Council on Clean Transportation
IFEU	Institute for Energy and Environmental Research Heidelberg
km	kilometer
km/h	kilometers per hour
MPG	miles per imperial gallon
MPV	multi-purpose vehicle
NEDC	New European Driving Cycle
NO <sub>x</sub>	nitrogen oxides
PEMS	portable emissions measurement system
PHEV	plug-in hybrid electric vehicle
RDE	Real Driving Emissions
TCS	Touring Club Switzerland
TNO	Netherlands Organisation for Applied Scientific Research
U.K.	United Kingdom
U.S.	United States
WLTP	Worldwide harmonized Light vehicles Test Procedure

# 1. INTRODUCTION

In spring 2009, the European Commission set carbon dioxide (CO<sub>2</sub>) emission standards for new passenger cars in the European Union (EU). After approximately 10 years of little progress under voluntary self-regulation, the standards set mandatory targets and specified penalties for excess emissions. A sharp increase in vehicle efficiency followed: The rate of reduction in average CO<sub>2</sub> emission values increased from 1% per year until 2007 to 4% per year from 2008 to 2015 (Díaz, Tietge, & Mock, 2016). As a result, car manufacturers met the 2015 CO<sub>2</sub> target of 130 grams per kilometer (g/km) two years in advance and are well on their way to meeting the 2021 target of 95 g/km. Post-2020 targets are scheduled to be set in 2017, as foreseen by the European Commission's (2016a) strategy for low-emission mobility.

The rapid improvements in vehicle efficiency following the introduction of CO<sub>2</sub> emission standards highlight the effectiveness of standards, a field in which the EU has played a pioneering role. Considering that passenger cars are the largest emitter of CO<sub>2</sub> within the transportation sector at around 12% of total EU emissions, these standards are key to climate change mitigation. In addition, reducing CO<sub>2</sub> emissions from road transportation implies a proportional reduction in fuel consumption, which in turn translates into fuel cost savings for consumers and decreases the EU's dependence on oil imports. In the past decade, average fuel consumption from passenger cars on the official test has decreased from 7.3 l/100km in 2001 to 5.1 l/100km (gasoline equivalent) in 2015. Furthermore, continuous research and implementation of new, clean technologies provides employment opportunities in the EU (Summerton, Pollitt, Billington, & Ward, 2013).

Official CO<sub>2</sub> emission levels from new passenger cars are measured in the laboratory on a chassis dynamometer as prescribed by the New European Driving Cycle (NEDC), the current European type-approval test procedure. The controlled laboratory environment is important to ensure reproducibility and comparability of results. The NEDC was last amended in the 1990s and will be replaced by the new Worldwide harmonized Light vehicles Test Procedure (WLTP) from 2017 to 2020 (Stewart, Hope-Morley, Mock, & Tietge, 2015).

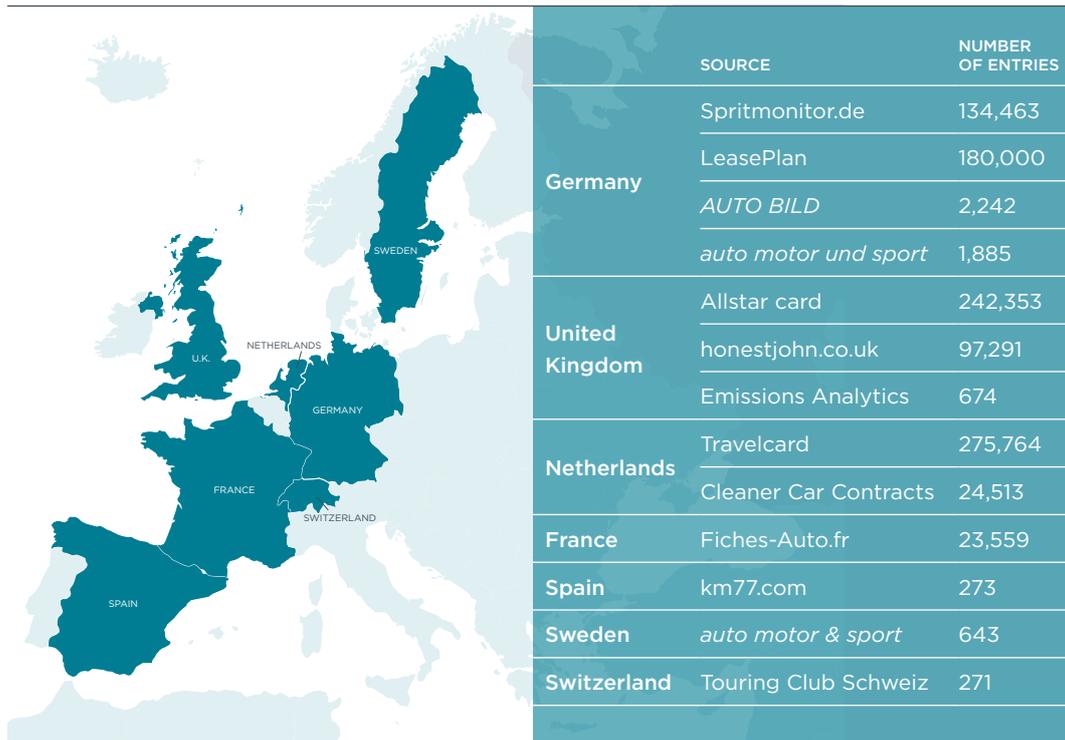
While the rapid decline in average NEDC CO<sub>2</sub> emission values after the introduction of CO<sub>2</sub> standards is encouraging, improvements in vehicle efficiency during laboratory tests must translate into on-road improvements in order to ensure real-world benefits. Empirical evidence, however, points to a growing divergence between official and real-world CO<sub>2</sub> emission values. While a technical definition of real-world driving is elusive given the broad spectrum of driving styles and conditions, aggregating large datasets reveals clear trends in the real-world performance of cars.

The International Council on Clean Transportation (ICCT) began to investigate the divergence between type-approval and on-road CO<sub>2</sub> emissions in 2012. The 2012 report included real-world CO<sub>2</sub> emission data on 28,000 vehicles from Spritmonitor.de. The report pointed out a growing gap between official and real-world CO<sub>2</sub> emission values: Between 2001 and 2010, the divergence increased from 7% to 21%, with a more marked increase after 2007. In 2013, the first *From Laboratory to Road* study was published, conducted in collaboration with the Netherlands Organisation for Applied Scientific Research (TNO) and the Institute for Energy and Environmental Research Heidelberg (IFEU).

Annual updates of the *From Laboratory to Road* study echoed the findings of the 2012 analysis. The number of data sources and vehicles included in these reports increased, allowing for analyses of the gap by vehicle segment and individual manufacturer, among other categories. For instance, the 2014 update with data from more than a half-million

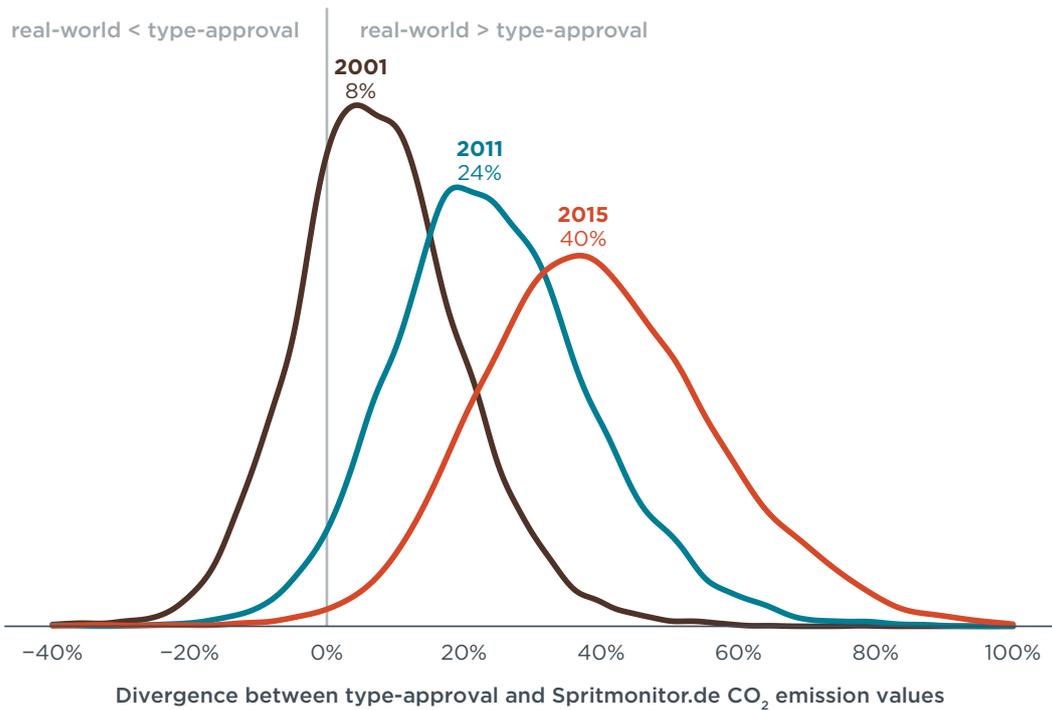
vehicles, analyzed data trends for individual vehicle models and found that model redesigns were associated with sharp increases in the divergence.

This year’s report, the fourth in the series, builds on the research from previous years, and remains the most comprehensive analysis of real-world CO<sub>2</sub> emission values in Europe to date. The 2016 update comprises 13 data sources, including two new data sources (Allstar fuel card and Fiches-Auto.fr) that cover approximately 1 million cars from seven countries (see Figure 1). The data was gathered from online fuel tracking services, automobile magazines and associations, fuel card services, and company fleets.

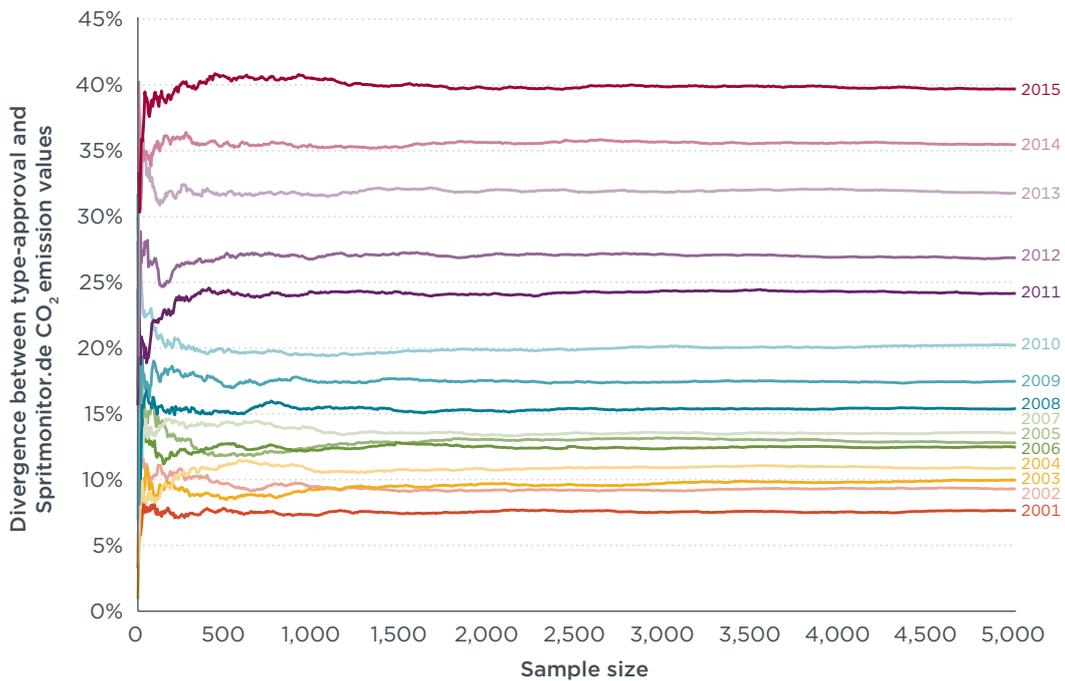


**Figure 1.** Map of Europe, indicating the data sources used for this report.

As noted in past *From Laboratory to Road* studies, this analysis makes use of the law of large numbers, which is illustrated in two figures below based on user-reported fuel consumption values from the German web service Spritmonitor.de. Figure 2 shows how, even though individual driving styles and conditions vary, large samples tend to cluster around a central estimate. The distribution of gap measurements shifted to the right and grew wider over time, indicating that the divergence and the variance in the divergence increased. Figure 3 shows how, as the sample size of on-road fuel consumption measurements increases, the average divergence of the samples converges to a certain value. This value, again, increased over time. Taken together, the two figures illustrate that divergence estimates converge to a central estimate. Given sufficiently large samples, on-road measurements can therefore be used to estimate the divergence despite variations in driving styles and conditions. While some of the samples included in the analysis may suffer from self-selection bias (see section 4), any bias is considered to be constant over time and will not affect trends.



**Figure 2.** Distribution of the divergence between Spritmonitor.de and type-approval CO<sub>2</sub> emission values, comparison for the years 2001, 2011 and 2015.



**Figure 3.** Annual divergence estimates as a function of sample size, based on Spritmonitor.de data.

Throughout the report, fuel consumption and CO<sub>2</sub> emission values are used interchangeably, as the metrics are directly related (nearly all of the carbon in the fuel is converted to CO<sub>2</sub> during combustion). Results and graphs are presented in terms of CO<sub>2</sub> emission values. The terms “official,” “type-approval,” and “laboratory” are used to describe NEDC results. The divergence is calculated as the difference between real-world and official CO<sub>2</sub> emission values divided by the official value.

The remainder of this study is organized in four parts. Section 2 presents each of the 13 data sources and estimates the divergence between official and real-world CO<sub>2</sub> emission values. Section 3 compares the divergence estimates from the different data sources. Section 4 discusses the underlying reasons for the growing gap and examines limitations in the data. Lastly, section 5 summarizes the findings and presents policy recommendations. In order to make the results more accessible to policymakers and researchers, summary statistics for all data sources were published on the ICCT website's landing page for this paper.<sup>1</sup>

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1 See <http://www.theicct.org/laboratory-road-2016-update>.

## 2. DATA ANALYSIS

### 2.1. SPRITMONITOR.DE (GERMANY)

<b>Data type</b>	<b>On-road, user-submitted</b>
<b>Data availability</b>	2001-2015, approximately 9,000 vehicles per build year
<b>Data collection</b>	Fuel consumption data entered by drivers into a publicly available online database
<b>Fleet structure, driving behavior</b>	Mostly private cars; urban and extra-urban driving; some information on driving style

#### Description

Spritmonitor.de<sup>2</sup> is a free web service that tracks fuel consumption and was launched in Germany in 2001. The website aims to provide drivers with a simple tool to monitor their fuel consumption and makes real-world fuel consumption figures available to the public. Spritmonitor.de has 380,000 registered users, data on more than 550,000 vehicles, and is available in German, English, and French.

To register a vehicle on the website, the user provides a number of basic vehicle specifications. For the initial fueling event, users are requested to fill the fuel tank to capacity, as the first event serves as a reference for calculations of fuel consumption. In addition to mileage and fuel volume data, Spritmonitor.de users can provide details on driving behavior, route type, and use of the air conditioning system with each entry.

Because Spritmonitor.de users add fuel consumption data on a voluntary basis, there is a risk of self-selection bias. Section 4 discusses this issue and presents self-reported data on driving behavior.

#### Methodology

Spritmonitor.de provided anonymized data on over 340,000 passenger cars manufactured between 2001 and 2015. The dataset included total mileage and total fuel consumption of each vehicle, as well as the following specifications: brand name, model name, build year (the year a vehicle was manufactured), fuel type, engine power, and transmission type. For each vehicle, the real-world fuel consumption value was calculated as the total fuel consumption of the vehicle divided by its total mileage.

Only German passenger cars with a minimum recorded mileage of 1,500 km were analyzed. Car-derived vans (e.g., VW Caddy), non-car derived vans (e.g., VW Transporter), and pickups were excluded from the analysis as they are typically registered as light commercial vehicles.

Vehicles with erroneous on-road fuel consumption values were removed based on thresholds defined by Peirce's criterion.<sup>3</sup> After removing incomplete entries and outliers, a sample of approximately 134,000 vehicles remained. The model variants included in the analysis cover approximately 90% of the model variants sold in the German market.

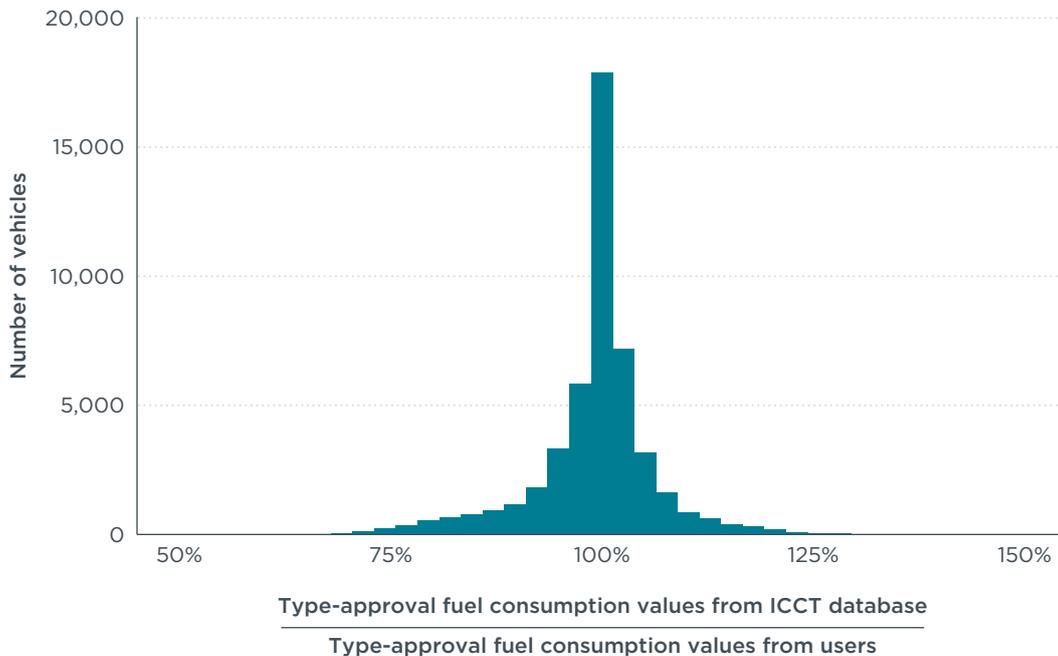
The Spritmonitor.de sample consists of on-road fuel consumption measurements, so the sample was complemented with type-approval fuel consumption figures from an ICCT database (see Mock (ed.), 2015), here referred to as "joined values," to calculate the divergence between official and real-world figures. Approximately one-third of users did, however, enter their vehicles' type-approval figures on Spritmonitor.de. These

<sup>2</sup> See <http://www.spritmonitor.de>. The complete dataset used for this analysis was acquired in April 2016.

<sup>3</sup> For a description of Peirce's criterion and its application, see Ross, 2003.

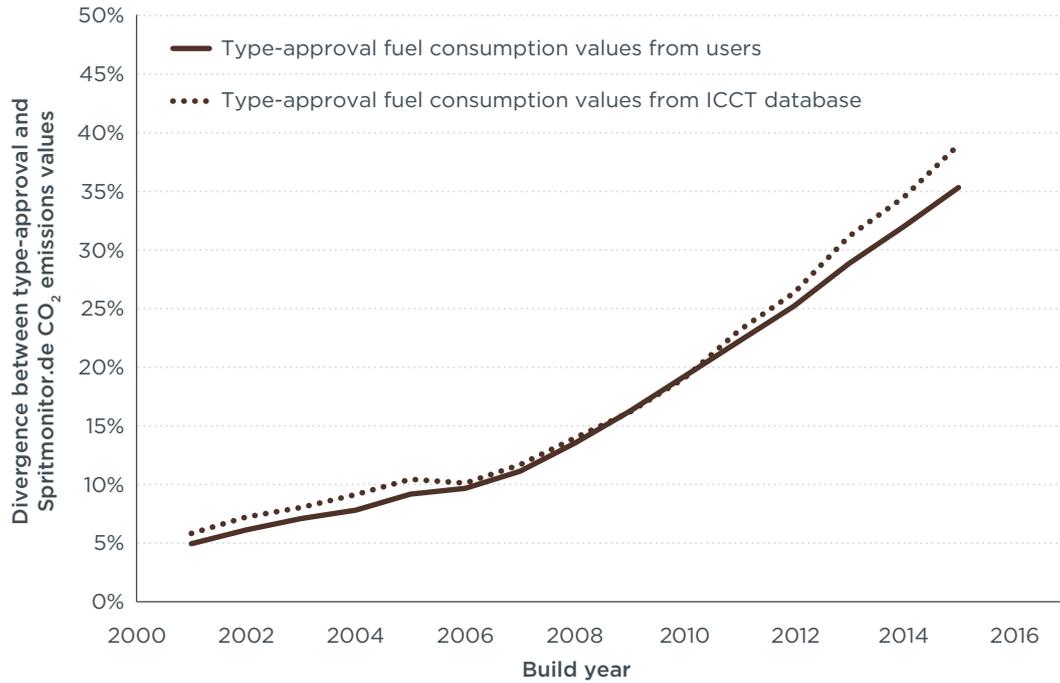
user-submitted type-approval fuel consumption values were available to the ICCT for the first time in this update of the *From Laboratory to Road* series and were used to gauge the accuracy of the joined values.

Figure 4 plots the distribution of ratios between the joined and user-submitted type-approval values. The figure shows strong agreement between the two sets of values: 40% of all vehicles are within  $\pm 1\%$  agreement and 80% of all vehicles are within  $\pm 5\%$  agreement. The distribution is slightly left-skewed, indicating that, on average, joined type-approval fuel consumption values are somewhat lower than user input.



**Figure 4.** Distribution of the ratio between joined and user-submitted type-approval fuel consumption values for Spritmonitor.de.

For comparison purposes, Figure 5 plots the average annual divergence according to ICCT joined values and according to user-submitted type-approval fuel consumption values. The figure only includes vehicles for which both joined and user-submitted values were available (approximately 46,000 vehicles). The graph indicates that the slight differences between joined and user-submitted type-approval fuel consumption values affect annual averages by up to four percentage points, and that the difference is more manifest in recent years. It is, however, not possible to determine whether the process of joining type-approval values from the ICCT database or transcription errors in the user input are the source of the discrepancy. Since ICCT database values allowed for a much greater coverage (134,000 vehicles vs. 46,000 vehicles), the ICCT joined values were used for the rest of the analysis.

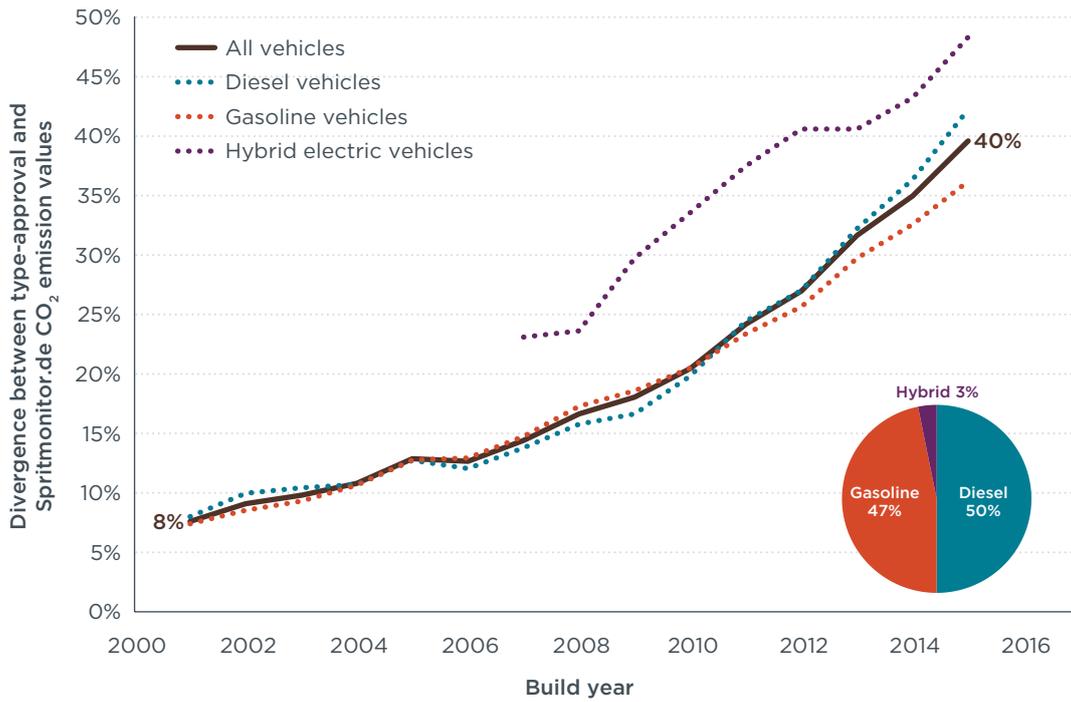


**Figure 5.** Divergence between type-approval and real-world CO<sub>2</sub> emission values according to ICCT and user-submitted type-approval fuel consumption values, from a subset of the Spritmonitor.de data.

It should be noted that the results presented in this report may differ slightly from those published in previous *From Laboratory to Road* reports, as Spritmonitor.de users continuously add fuel consumption data to the database and new users sign up. A detailed discussion of the representativeness of the Spritmonitor.de data can be found in our 2013 report.

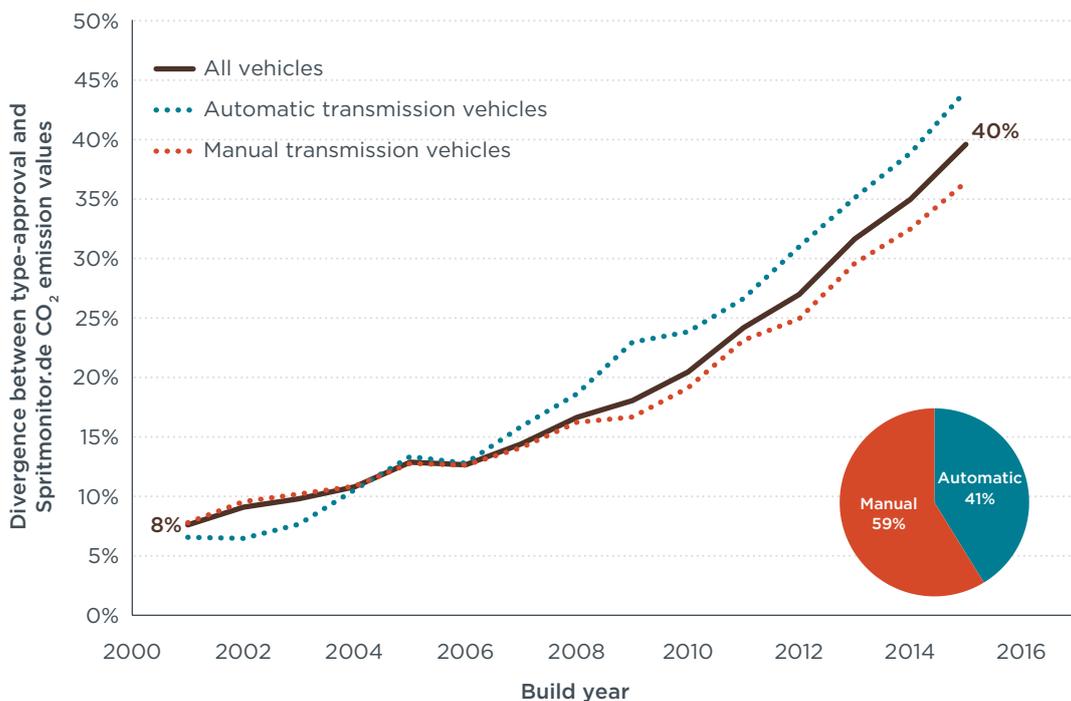
## Results

Figure 6 plots the divergence between type-approval and Spritmonitor.de fuel consumption values by fuel type. The gap reached 40% in 2015, five percentage points higher than in build year 2014, and roughly five times higher than in 2001. The difference between the average divergence of diesel and gasoline cars has been gradually increasing since 2010, with the gap for diesel vehicles reaching 42% in 2015, six percentage points higher than the gap for gasoline cars. Sufficient data on the real-world performance of hybrid electric vehicles (HEVs) was available since build year 2006. From 2006 to 2015, the average number of HEVs in the Spritmonitor.de dataset was around 300 per build year, which corresponds to an annual share of about 3%. During that period, HEVs consistently exhibited average divergence values well above the levels of conventional powertrains, and increased from 23% to 48%. However, HEVs and conventional powertrains converged in recent years.



**Figure 6.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per fuel type in the dataset for build year 2015).

In addition to variations among fuel types, the divergence between on-road and official CO<sub>2</sub> emission values also varies by the type of transmission, as shown in Figure 7. The average divergence from vehicles with automatic transmissions was higher than that of vehicles with manual transmission after 2006, and the difference between transmission types was at its highest in 2015, at eight percentage points. The share of cars with automatic transmissions steadily increased over time. Vehicles with automatic transmissions accounted for roughly 15% of the Spritmonitor.de vehicles built in 2001 and grew to approximately 41% in 2015.



**Figure 7.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by transmission type (pie chart indicates the share of vehicles per transmission type in the dataset for build year 2015).

Given the large sample size, it is also possible to examine the divergence between Spritmonitor.de and official CO<sub>2</sub> emission values by vehicle segment and by manufacturer/brand. Figure 8 shows the trend in the divergence for the six most popular vehicle segments.<sup>4</sup> The lower medium segment historically accounted for the highest share of entries in the Spritmonitor.de dataset (about 40%). Lower medium vehicles thus follow the market trend closely. The small and medium vehicle segments also make up relatively high annual shares of the Spritmonitor.de sample, around 20% each, and thus also overlap with the market trend to a large extent. The upper medium segment stands out with the highest average divergence values. The divergence values for the off-road segment have fallen below the market average over the past several years, as the segment's share in the dataset increased from around 3% in build year 2005 to 20% in build year 2015. In recent years, average divergence values from the mini segment have also dropped below the market average.



**Figure 8.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by vehicle segment (pie charts represent the share of vehicles per segment in the dataset for build year 2015).

<sup>4</sup> Vehicle segments defined as: mini (e.g., smart fortwo), small (e.g., VW Polo), lower medium (e.g., VW Golf), medium (e.g., VW Passat), upper medium (e.g., Mercedes-Benz E-Class), and off-road (e.g., BMW X5).

Figure 9 plots the trend in the divergence between Spritmonitor.de and official CO<sub>2</sub> emission values for a selection of nine top-selling manufacturer groups<sup>5</sup>.

The Daimler and BMW manufacturer groups stand out with the highest average divergence. Both pools experienced a sharp increase in the gap around build years 2008 and 2009, when the fuel-saving technology packages *EfficientDynamics*<sup>6</sup> (BMW) and *BlueEFFICIENCY*<sup>7</sup> (Daimler) were introduced. These packages consisted of stop/start systems, low rolling resistance tires, and weight-saving measures, among others. While BMW has converged with the market trend since build year 2009, the divergence for Daimler vehicles has grown at a faster pace, reaching 53% in build year 2015. Another German brand, Audi, has divergence values similar to Daimler.

Toyota also has divergence values above the market average. This is due to the high share of HEVs among Toyota entries in the Spritmonitor.de data (around 71% in build year 2015). As seen in Figure 6, HEVs have average divergence levels significantly higher than those of conventional powertrains. Excluding HEVs, Toyota has the lowest average divergence values of all manufacturer groups. In build year 2015, the average divergence from conventional Toyota models was around 30% lower than the market average.

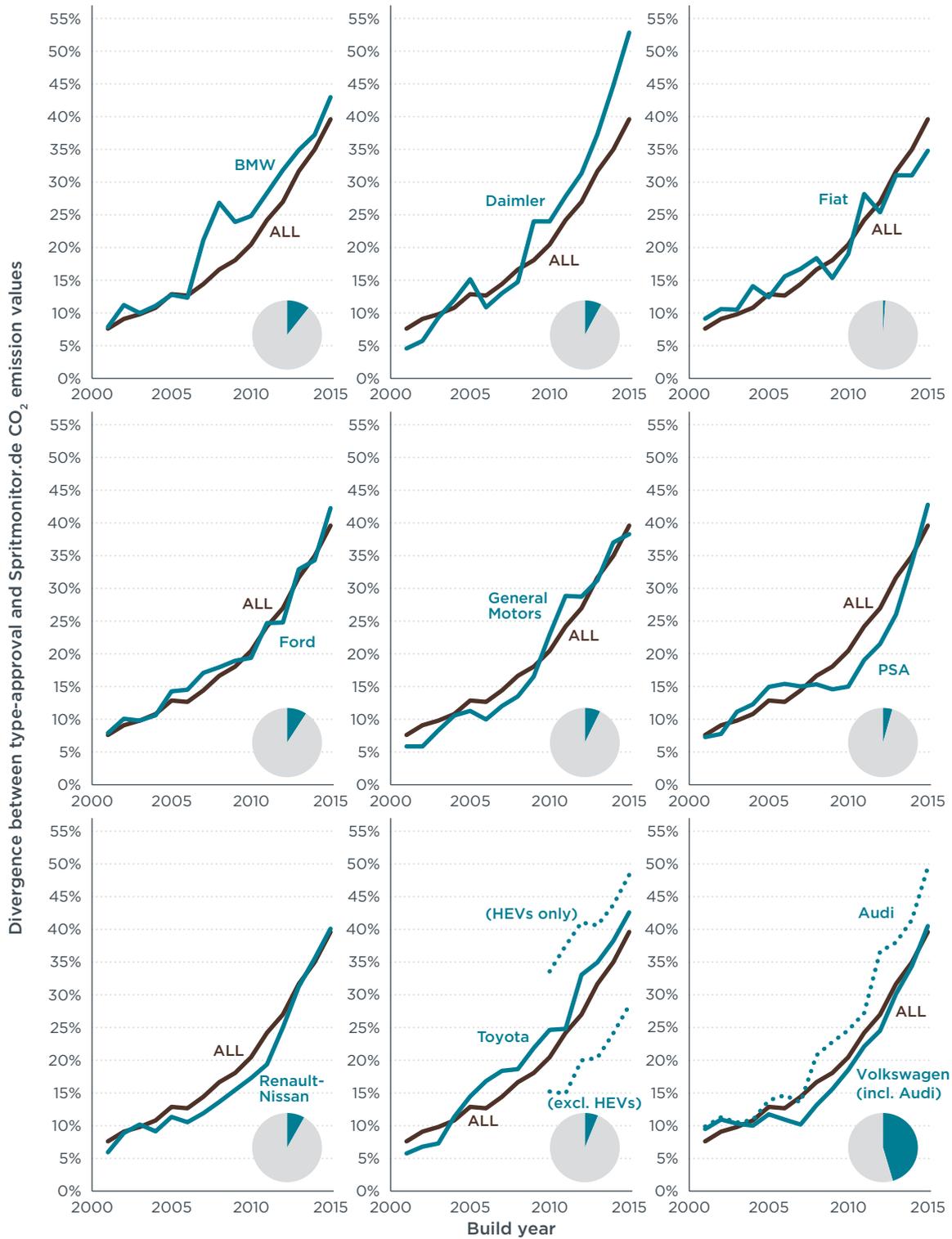
Volkswagen and Renault-Nissan remained below the market average until build year 2012. Both groups have followed the market average closely since then. The PSA group showed particularly low divergence values between build years 2008 and 2013, but exceeded the market average in 2015 by approximately three percentage points. Ford, General Motors, and Fiat have tracked the market average trend closely throughout the years. Fiat displays a somewhat erratic trend due to the low number of entries in the Spritmonitor.de sample.

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5 Manufacturers (brands) included are: BMW (BMW, Mini), Daimler (Mercedes-Benz, smart), Fiat (Fiat), Ford (Ford), GM = General Motors (Opel), PSA (Peugeot, Citroën), Renault-Nissan (Renault, Nissan), Toyota, and Volkswagen (Audi, Škoda, VW).

6 <http://www.bmw.com/com/en/insights/technology/efficientdynamics/2015/>

7 <http://sustainability.daimler.com/product-responsibility/fuel-consumption-and-co2-emissions>

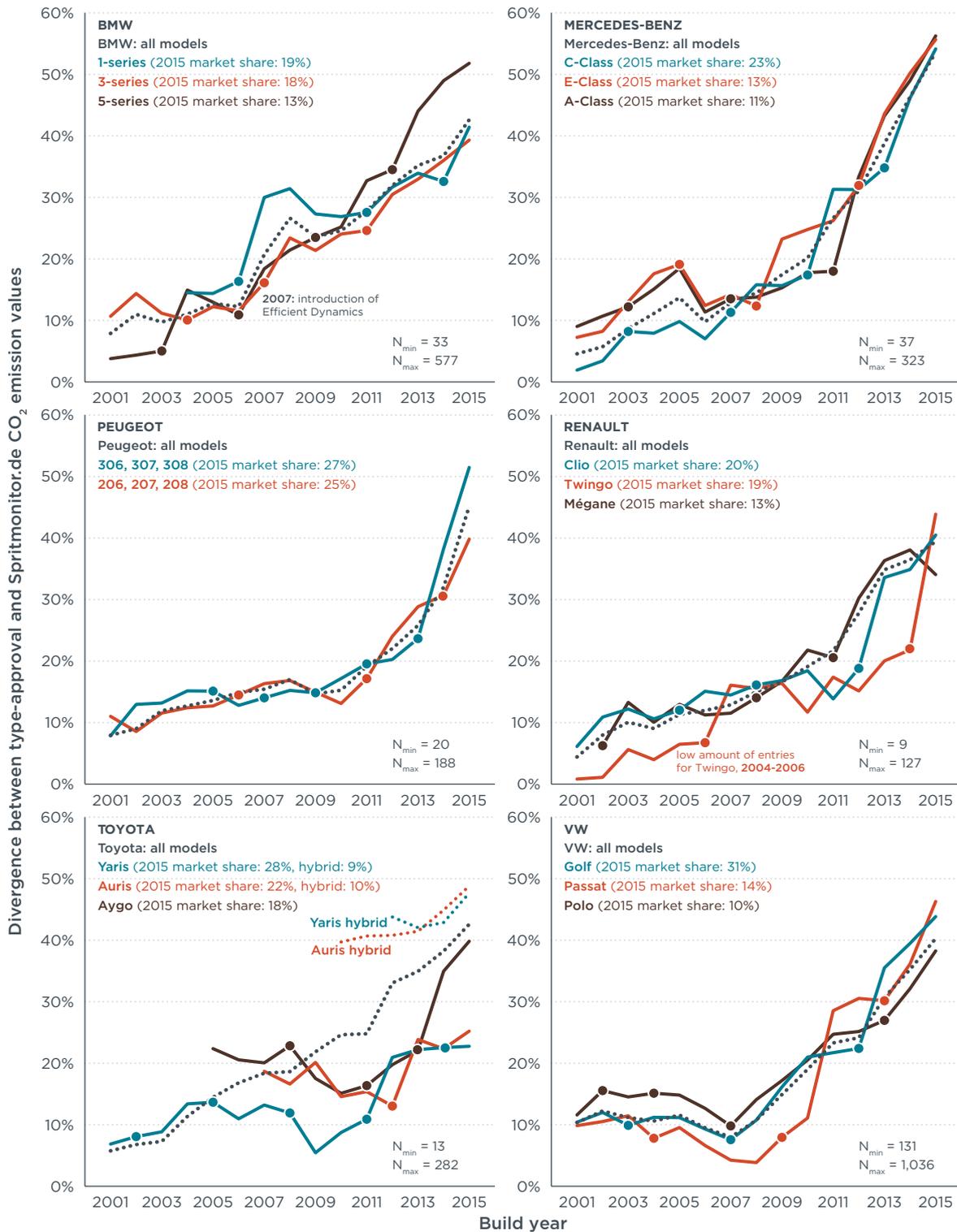


**Figure 9.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by manufacturer group. Pie charts represent the share of each group in the dataset for fleet year 2015.

Figure 10 plots the trend in the divergence for the top-selling models of the following brands: BMW, Mercedes-Benz, Peugeot, Renault, Toyota, and VW. The average divergence of each brand is also shown in the chart for comparison. Models' contribution to their respective 2015 brand sales in Germany is stated in the top left of each graph, while the minimum and maximum number of Spritmonitor.de entries per build year and model are presented in the bottom right. Circular markers denote the introduction

of new model generations or major model facelifts, which imply new emissions type-approval certificates. Markers are placed the year before the facelift penetrated the German market. The slightly erratic trend of some of the models is due to a low number of entries in the Spritmonitor.de sample.

As can be observed in Figure 10, the average divergence between on-road and official CO<sub>2</sub> emission values for a certain vehicle model tends to increase sharply following the introduction of a new model generation. Once the facelifted model has fully penetrated the market, the trend plateaus. This pattern has become more noticeable in recent years. For example, both the Peugeot 208 and Renault Twingo facelifts entered the market by the end of 2014. The 2015 average divergence of these models was around 10 and 20 percentage points higher than in the previous year, respectively. At the beginning of 2015, BMW introduced a 1-series F20 facelift, which was also followed by a steep increase in the average divergence of the 1-series. The same is true for the release of the Mercedes-Benz C-Class W205 in early 2014. The Toyota Yaris (XP13) is a notable exception among the top-selling models. The Yaris facelift was launched by the end of 2014 but the average divergence barely increased in 2015. Lastly, both hybrid electric models displayed in the figure, the Toyota Yaris and Toyota Auris, exemplify the general tendency of HEVs to exhibit average divergence levels well above those of conventional powertrains.

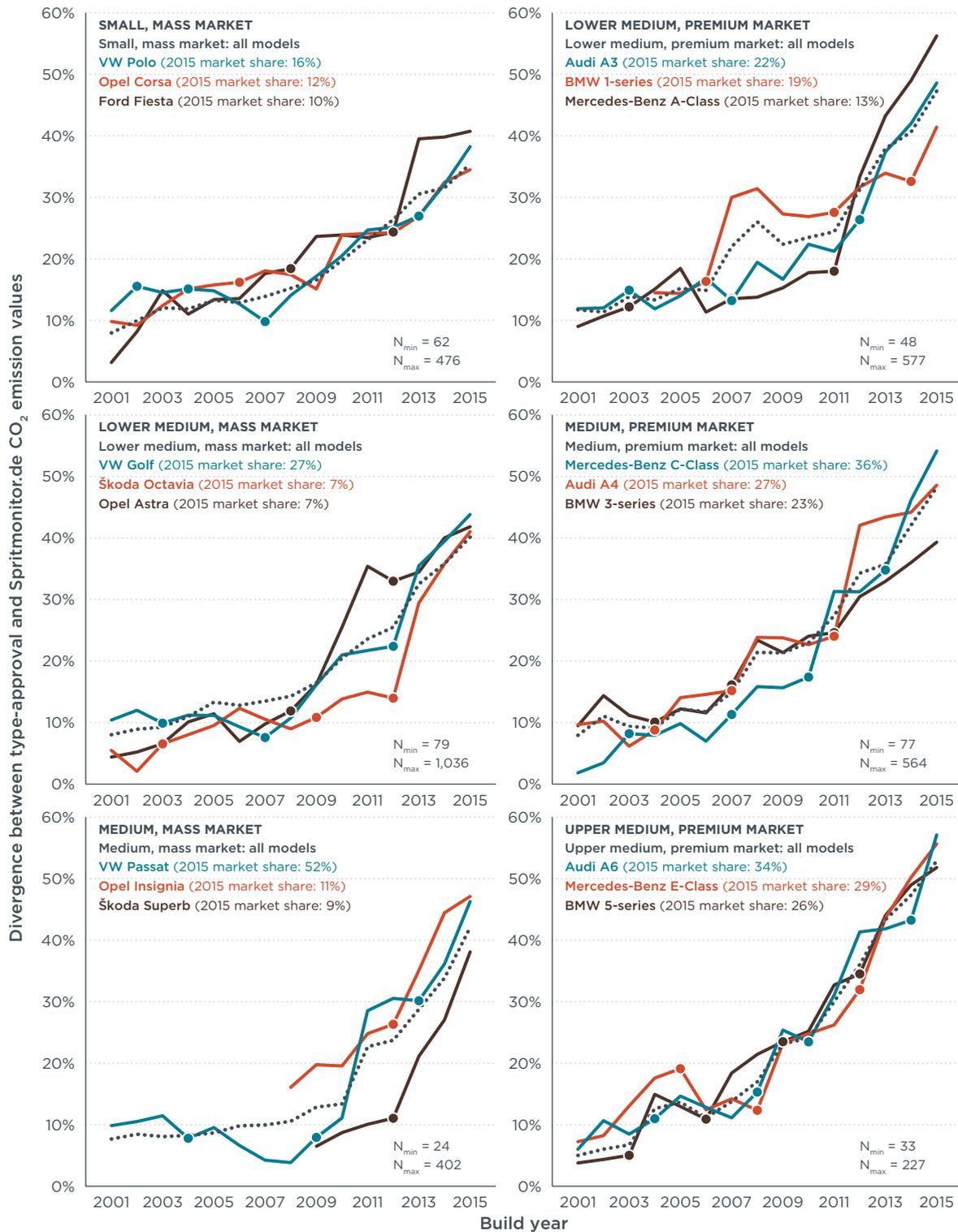


**Figure 10.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by brand and by top-selling models<sup>8</sup>. Circles indicate the year before a major technical overhaul. Dashed lines represent the brand average.

<sup>8</sup> 2015 market share: models' contribution to their respective brands in Germany in 2015;  $N_{min/max}$ : minimum and maximum annual number of data entries for vehicle models.

Figure 11 shows how the average CO<sub>2</sub> divergence evolved between build years 2001 and 2015 for select top-selling vehicle models, grouped by vehicle segment (small, lower medium, medium, and upper medium) and target market (premium and mass market). As in Figure 10, the contribution of each model to its brand's 2015 sales in Germany is provided in the top left of each graph, while the minimum and maximum number of Spritmonitor.de entries per build year and model are specified in the bottom right. Again, circular markers in the graph indicate the year before the introduction of a new model generation or major technological overhaul.

As already shown in Figure 8, the increase in the average divergence between real-world and official CO<sub>2</sub> emission values is consistent across all vehicle segments. Smaller vehicles tend to have lower average divergence values than larger ones. Mass-market popular models usually exhibit lower divergence levels than premium market models. Some segments show rather homogeneous upward trends across vehicle models, while other segments have first-movers and laggards. Models in the small, mass-market segment, or the medium and upper medium premium segments, exhibit fairly uniform divergence patterns. In the lower medium, mass-market segment, however, the Škoda Octavia clearly lagged behind the Opel Astra and the VW Golf, which experienced steep increases in their average divergence values after model facelifts entered the market in 2008 and 2009, respectively. The Škoda Octavia only caught up with the segment average trend after the third generation arrived in the market in 2013. A similar development was found in the lower medium, premium market segment, where the BMW 1-series stands out as a clear first-mover compared with the Audi A3 and the Mercedes A-Class. The BMW 1-series is also a clear example of the pattern described above: The divergence sharply increases following a major facelift and then plateaus as the updated model fully penetrates the market.



**Figure 11.** Divergence between type-approval and Spritmonitor.de CO<sub>2</sub> emission values by vehicle segment and their top-selling mass market (left) and premium-market (right) models<sup>9</sup>. Circles indicate the year before a major technical overhaul. Dashed lines represent the segment/market average.

<sup>9</sup> 2015 market share: models' contribution to their respective brands in Germany in 2015;  $N_{min/max}$ : minimum and maximum annual number of data entries for vehicle models

The analysis of the average divergence between Spritmonitor.de and type-approval CO<sub>2</sub> emission values at the vehicle model level (Figure 10 and Figure 11) provides an explanation for how the divergence of the entire Spritmonitor.de sample increases over time: Step-wise increases in individual models' gap estimates after model facelifts add up to an overall increase in the average divergence. Type-approval CO<sub>2</sub> emission values typically decrease with each facelift. However, the analysis of real-world fuel consumption data reveals that the improvement in fuel efficiency that the model achieves in the laboratory is not fully reflected on the road. Artificially low official CO<sub>2</sub> emission values may result from manufacturers exploiting technical tolerances and imprecise definitions in the test procedure. Additionally, new fuel-saving technologies, such as engine stop/start systems, sometimes prove more effective in the laboratory than under real-world driving conditions (see section 4 for more details).

## 2.2. TRAVELCARD (NETHERLANDS)

<b>Data type</b>	<b>On-road, fuel card</b>
<b>Data availability</b>	2005-2015, approximately 25,000 vehicles per year
<b>Data collection</b>	Fuel consumption data, recorded using a fuel card when refueling at gas stations
<b>Fleet structure, driving behavior</b>	Company cars; urban and extra-urban driving; fuel is usually paid for by the employer

### Description

Travelcard Nederland BV is a fuel card provider based in the Netherlands.<sup>10</sup> Fuel cards are used as payment cards for fuel at gas stations and are frequently used by companies to track fuel expenses of their fleets. Travelcard passes are accepted in all Dutch fuel stations, as well as in more than 35,000 fuel stations across Europe. The company currently serves more than 200,000 vehicles registered in the Netherlands.

The Travelcard fleet is a large, homogeneous group of drivers, who typically drive new cars and change vehicles every few years. Most cars are less than four years old. Employers typically cover fuel expenses of Travelcard users. Travelcard drivers may thus have a lower incentive than private car owners to drive in a fuel-conserving manner. Nevertheless, Travelcard has a Fuel Cost Saving program in place to encourage drivers to conserve fuel. For example, the company awards loyalty points to users with relatively low fuel consumption.

For this study, TNO analyzed fuel consumption data from a sample of more than 275,000 common vehicles with build years ranging from 2005 to 2015. Given the sample size, estimates from the Travelcard data are considered representative of real-world CO<sub>2</sub> emissions from Dutch company cars. A detailed discussion of the representativeness of the Travelcard data can be found in the 2013 *From Laboratory to Road* study (Mock et al., 2013).

### Methodology

Travelcard data provided by TNO covered real-world and type-approval CO<sub>2</sub> emission values by fuel type. TNO estimated real-world CO<sub>2</sub> emissions based on pairs of consecutive fueling events, using odometer readings, as recorded by the drivers, and fuel volume, as automatically recorded by the Travelcard system.

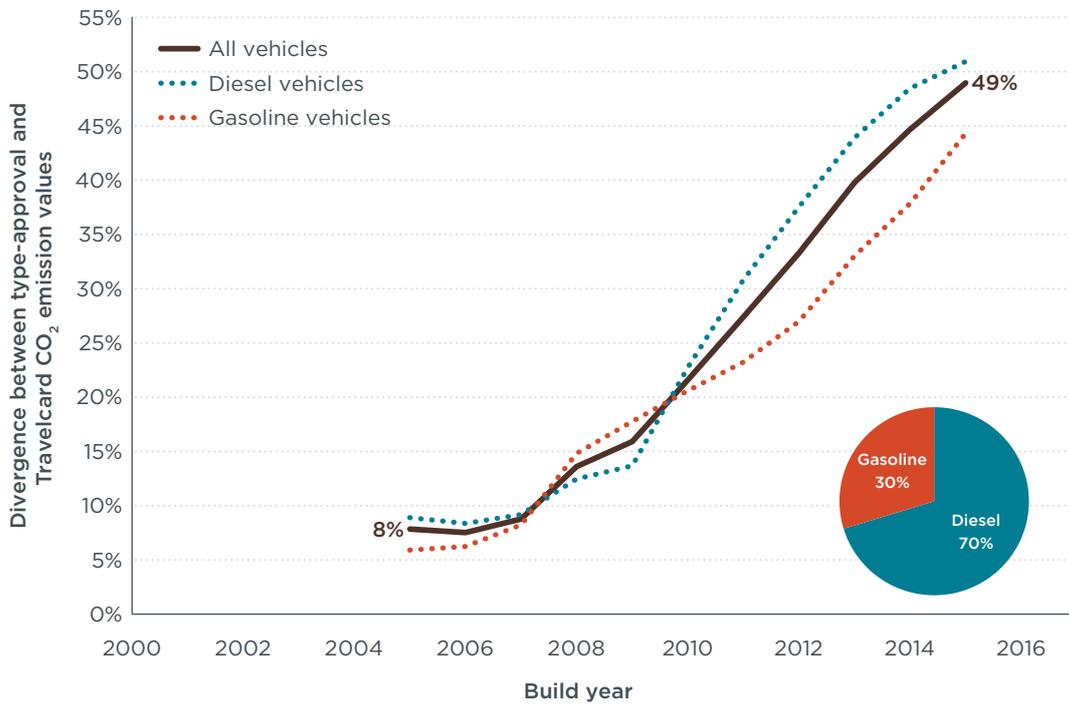
The sample analyzed for this report corresponds to the current Travelcard fleet. It does not include those vehicles from last year's sample that have exited Travelcard's fleet since then, so divergence estimates may vary slightly compared with last year's findings. The update of the data lowered the estimates of the divergence by two to five percentage points for vehicles built after 2011 and had little effect on older vehicles. As in last year's analysis, HEVs were included in the data. However, in contrast to last year's report, plug-in hybrid electric vehicles (PHEVs) were excluded from the analysis. TNO analyzed Travelcard PHEV data, along with data from other fuel pass companies, in a separate study.

### Results

Figure 12 plots the divergence between type-approval and Travelcard CO<sub>2</sub> emission values from build year 2005 to 2015. In 2015, the average divergence was 49% and diesel vehicles exhibited a higher average divergence than gasoline vehicles, consistent with

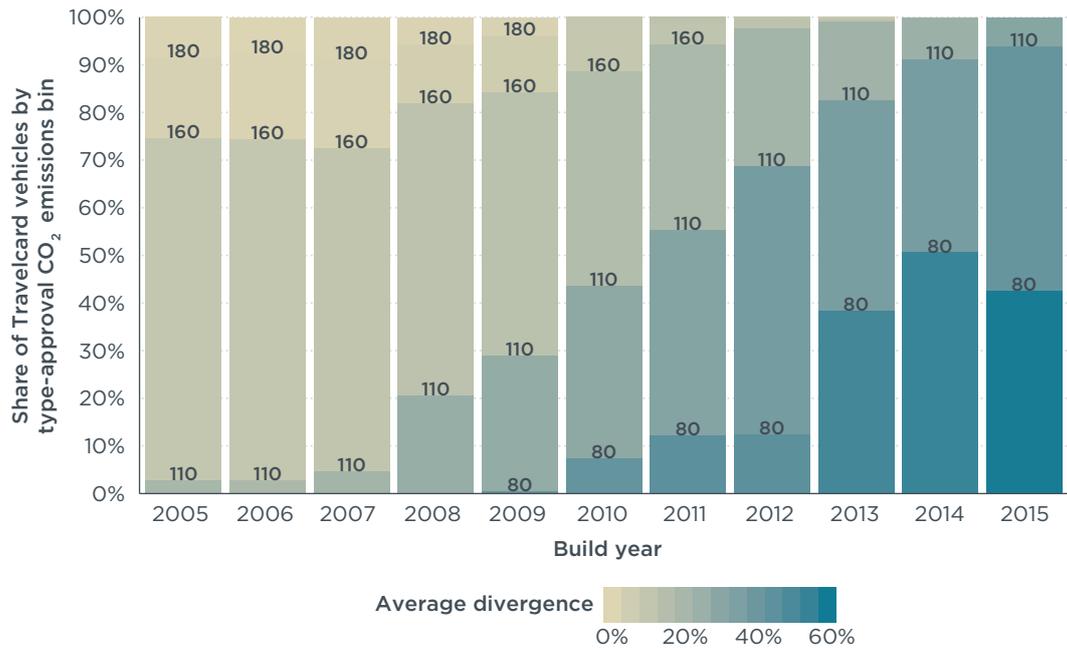
<sup>10</sup> see <http://www.travelcard.nl/>

the trend in recent years. The increase in the divergence is particularly steep after 2009, following the introduction of CO<sub>2</sub> emission standards in the EU.



**Figure 12.** Divergence between type-approval and Travelcard Nederland BV CO<sub>2</sub> emission values (pie chart indicates the share of vehicles per fuel type in the dataset for build year 2015).

Figure 12 shows how the shares of Travelcard vehicles evolved between build years 2005 and 2015. In 2008, the Dutch government introduced tax incentives to encourage the purchase of fuel-efficient cars. The legislation created tax bins based on type-approval CO<sub>2</sub> emission values of vehicles, where tax rates would generally increase with CO<sub>2</sub> emission values. The measures included registration and road tax reductions, as well as significant reductions of the tax on the private use of company cars for vehicles with particularly low type-approval CO<sub>2</sub> emission values. The private use of a company vehicle is counted toward the driver’s taxable income, with 2015 rates ranging from 4% of the vehicle list price for a zero emissions vehicle up to 25% of the vehicle list price for cars with CO<sub>2</sub> emission values exceeding 110 g/km (see Tietge, Mock, Lutsey, & Campestrini, 2016). The CO<sub>2</sub> emission bins used in Figure 13 roughly correspond to the tax bins set by the Dutch legislation on private use of company cars for new vehicles sold in 2015. The color gradient indicates the average divergence between on-road and official CO<sub>2</sub> emission by CO<sub>2</sub> bin.



**Figure 13.** Share of Travelcard Nederland BV vehicles by CO<sub>2</sub> emissions bin. The figures indicate the upper CO<sub>2</sub> emissions limit of each of the bins in g/km. The color scale indicates the average divergence between real-world and type-approval CO<sub>2</sub> emissions per bin.

Figure 13 shows that, from 2008, the share of vehicles with type-approval CO<sub>2</sub> values between 80 and 110 g/km experienced a significant increase, while the shares of those vehicles with type-approval CO<sub>2</sub> emission values over 160 g/km decreased. Multiple studies also show that the introduction of tax incentives stimulated the purchase of low carbon cars in the Netherlands (Kok, 2011; van Meerkerk, Renes, & Ridder, 2013). In recent years, taxation schemes have been gradually tightened to add pressure on consumers to purchase low-emission vehicles.

As illustrated in Figure 13, vehicles with low CO<sub>2</sub> emission values have the highest divergence, thus undermining the benefits of the tax incentives. For example, in 2015, the average divergence of vehicles with type-approval values above 110 g/km was about 31%, while the average CO<sub>2</sub> gap of vehicles with official CO<sub>2</sub> emissions between 50 and 80 g/km was nearly twice as high (59%).

## 2.3. LEASEPLAN (GERMANY)

<b>Data type</b>	<b>On-road, fuel card</b>
<b>Data availability</b>	2006-2015, approximately 20,000 new vehicles per year
<b>Data collection</b>	Fuel consumption data, automatically recorded using a fuel card when refueling at gas stations
<b>Fleet structure, driving behavior</b>	Company cars; mostly extra-urban and highway driving; fuel is usually paid for by the employer

### Description

LeasePlan is a financial service provider founded in the Netherlands in 1963 and specializes in vehicle leasing operations and fleet management. The LP Group B.V. is a consortium composed of a group of long-term responsible investors and includes leading Dutch pension fund service provider PGGM, Denmark's largest pension fund ATP, GIC, Luxinva S.A., a wholly owned subsidiary of the Abu Dhabi Investment Authority (ADIA) and investment funds managed by TDR Capital LLP. LeasePlan currently operates in 33 countries.

This analysis covers real-world and type-approval fuel consumption data from the German subsidiary of LeasePlan. LeasePlan Germany was founded in 1973 and operates a fleet of over 100,000 company cars for a total of 800 clients<sup>11</sup>. Like the Travelcard sample, LeasePlan real-world fuel consumption data was automatically collected by means of fuel cards. The data was provided for the entire fleet; splitting the data by vehicle age was not possible. We refer to the year of measurement as fleet year. Considering that LeasePlan vehicles have an average holding period of about three years, the annual estimates of the divergence presented below can be seen as three-year rolling averages of new company cars.

Similar to other company car fleets, the LeasePlan fleet has a particularly high share of diesel vehicles (97% of the analyzed 2015 vehicles were diesel powered). Four manufacturer groups (BMW, Daimler, Ford, and Volkswagen) dominate the LeasePlan fleet, which together account for around 87% of the analyzed 2015 vehicles. A detailed comparison of LeasePlan data and average German market characteristics can be found in the 2013 update of the *From Laboratory to Road* series (Mock et al., 2013).

LeasePlan cars are less likely than privately owned vehicles to be driven in a fuel-conserving manner. For one, employers normally cover fuel expenses for LeasePlan drivers. In addition, according to LeasePlan, their vehicles are typically used to cover long distances on the German Autobahn, which has no universal speed limit. LeasePlan drivers often exceed 130 km/h, at which speed CO<sub>2</sub> emissions drastically increase. While LeasePlan data is not representative of privately owned vehicles, given the considerable sample size, there is no reason to suspect the sample is unrepresentative of German company cars. Furthermore, any sources of bias are expected to be consistent over time and thus do not affect the trends presented here.

### Methodology

LeasePlan provided real-world and official fuel consumption values for over 50,000 company cars for fleet year 2015. On-road fuel consumption figures were calculated as the sum of the fuel consumed by each vehicle during the year divided by its mileage. Data on vehicle model, body type, and fuel type was also provided. To analyze the divergence by manufacturer group, vehicle brands were grouped as follows: BMW (BMW,

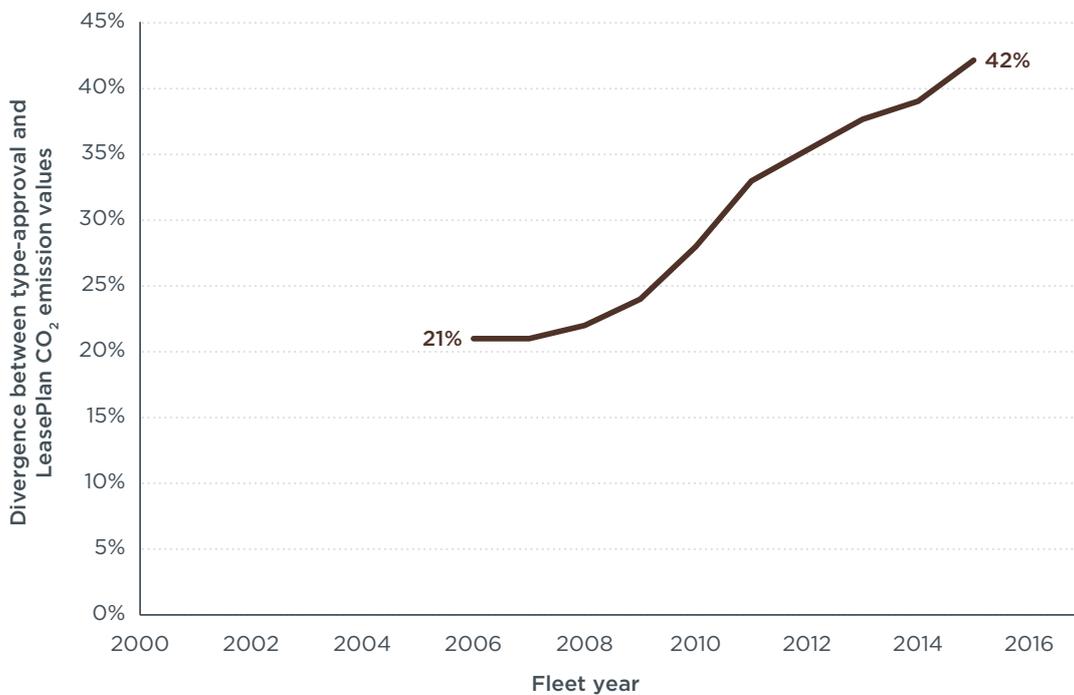
<sup>11</sup> see [www.leaseplan.de](http://www.leaseplan.de)

Mini), Daimler (Mercedes-Benz, Smart), Fiat (Alfa-Romeo, Chrysler, Dodge, Fiat, Jeep, Maserati), Ford, General Motors (Chevrolet, Opel), PSA (Citroën, Peugeot), Renault-Nissan (Dacia, Nissan, Renault), Toyota (Lexus, Toyota), and Volkswagen (Audi, Porsche, Seat, Škoda, VW).

From 2006 to 2010, data was provided in aggregated form and thus cannot be disaggregated by vehicle segment or manufacturer<sup>12</sup>. Values for 2012 were not available to the ICCT.

## Results

Figure 14 plots the average divergence between LeasePlan and type-approval CO<sub>2</sub> emission values from 2006 to 2015. In 2015, the average divergence was 42%, three percentage points higher than in 2014, and roughly double the 2006 estimate. The growth of the divergence slowed after 2011 but increased again between 2014 and 2015. This change in trend is related to model facelifts. As noted in section 2.1, facelifts are usually followed by an increase in divergence. Some of the most popular LeasePlan vehicle models, the VW Passat, the Audi A6, and the Ford Mondeo, underwent facelifts around 2014. These models account for roughly one-quarter of the 2015 fleet and experienced significant increases in the divergence after the facelift.

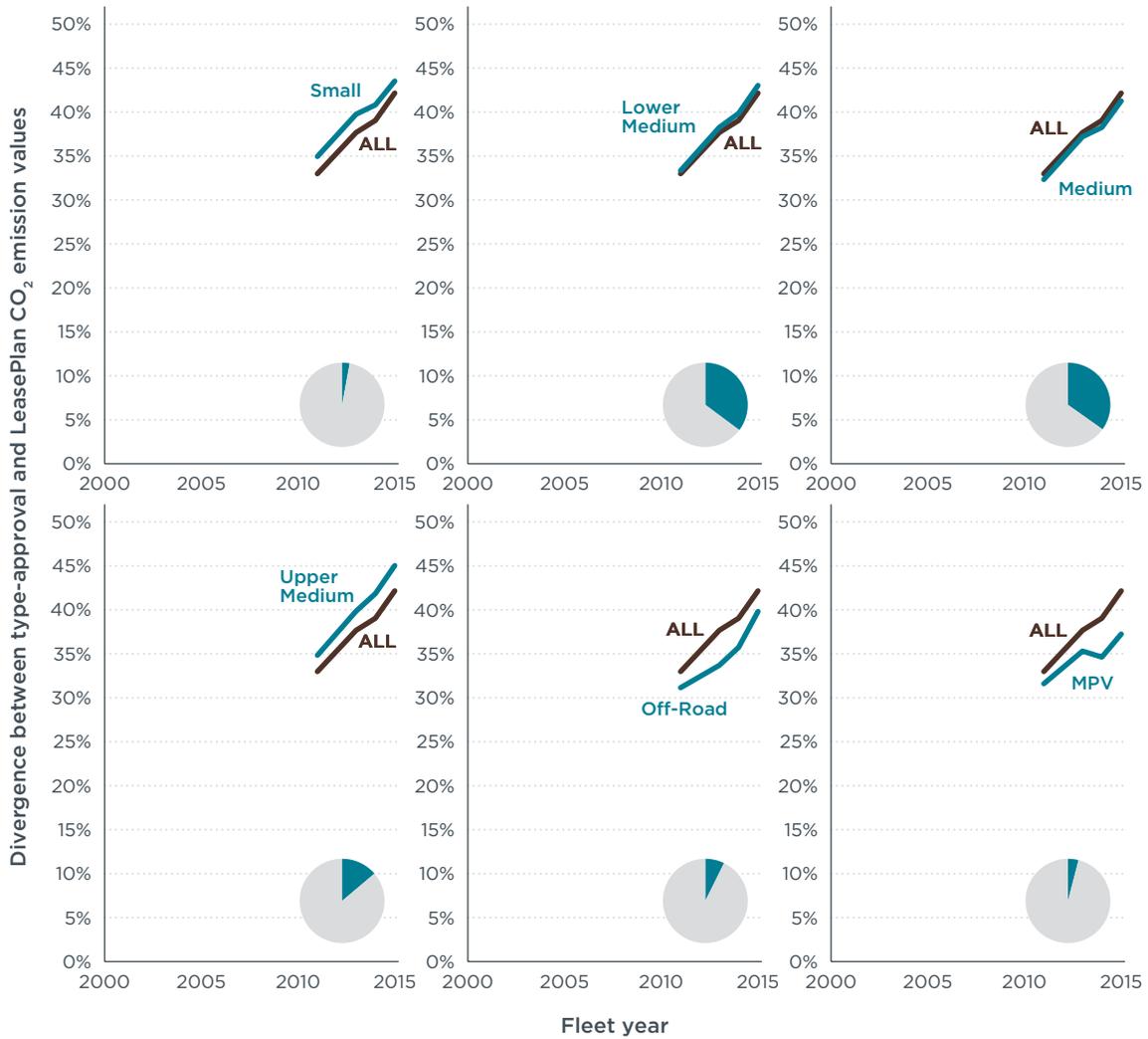


**Figure 14.** Divergence between type-approval and LeasePlan CO<sub>2</sub> emission values<sup>13</sup>.

Figure 15 shows the trend in the divergence between real-world and official CO<sub>2</sub> emission values for the most popular segments. From 2011 to 2015, the divergence increased for all vehicle segments. The lower medium and medium segments follow the fleet average closely, as each of them accounted for about 35% of the fleet. The divergence for the small and upper medium segment lies notably above the fleet average, while the opposite is true for off-road vehicles and multi-purpose vehicles (MPVs).

<sup>12</sup> Since this data was provided directly by LeasePlan, it could not be verified by the ICCT.

<sup>13</sup> The data point for 2012 was linearly interpolated from the 2011 and 2013 data points.



**Figure 15.** Divergence between type-approval and LeasePlan CO<sub>2</sub> emission values by vehicle segment. Pie charts represent the share of each segment in the dataset for fleet year 2015.

Similar to Figure 15, Figure 16 shows the trend in the divergence between real-world and official CO<sub>2</sub> emission values, this time by manufacturer group. Over time, the divergence increased for all manufacturer groups. Daimler and General Motors stand out with average divergence values that consistently exceed the fleet average. In contrast, divergence estimates from PSA are the lowest of all groups. Volvo and Ford divergence levels lie slightly higher than the fleet average, whereas Volkswagen models, which account for roughly 50% of the analyzed 2015 vehicles, lie marginally below the fleet average.



**Figure 16.** Divergence between type-approval and LeasePlan CO<sub>2</sub> emission values by manufacturer group. Pie charts represent the share of each group in the dataset for fleet year 2015.

## 2.4. HONESTJOHN.CO.UK (UNITED KINGDOM)

<b>Data type</b>	<b>On-road, user-submitted</b>
<b>Data availability</b>	2001-2015, approximately 6,500 vehicles per year
<b>Data collection</b>	Fuel consumption data, entered by vehicle drivers into a publicly available online database
<b>Fleet structure, driving behavior</b>	Mostly private cars; urban and extra-urban driving; no details on driving style

### Description

Honestjohn.co.uk<sup>14</sup> is a British consumer website that provides advice on vehicles. Besides regularly publishing car reviews and road test results, the site runs the service “Real MPG,” which allows anyone to submit real-world fuel consumption data.

Users of the “Real MPG” service first select their vehicle model and engine configuration and then enter annual mileage and fuel consumption data. Fuel economy values are directly entered in imperial miles per gallon (mpg), contrary to Spritmonitor.de, which calculates fuel consumption values from fuel purchases and odometer readings. Model year (the year the model was introduced to the market) is used to date vehicles.

More than 100,000 fuel economy estimates have been submitted to the site. The available data does not include information on the driving style of users, but any biases were considered to be consistent over time and should not affect the observed trends. For a discussion of the representativeness of the honestjohn.co.uk sample, see Mock et al. (2013). Since the honestjohn.co.uk database is continuously updated with new user submissions, the results for all model years may differ slightly from previous *From Laboratory to Road* reports.

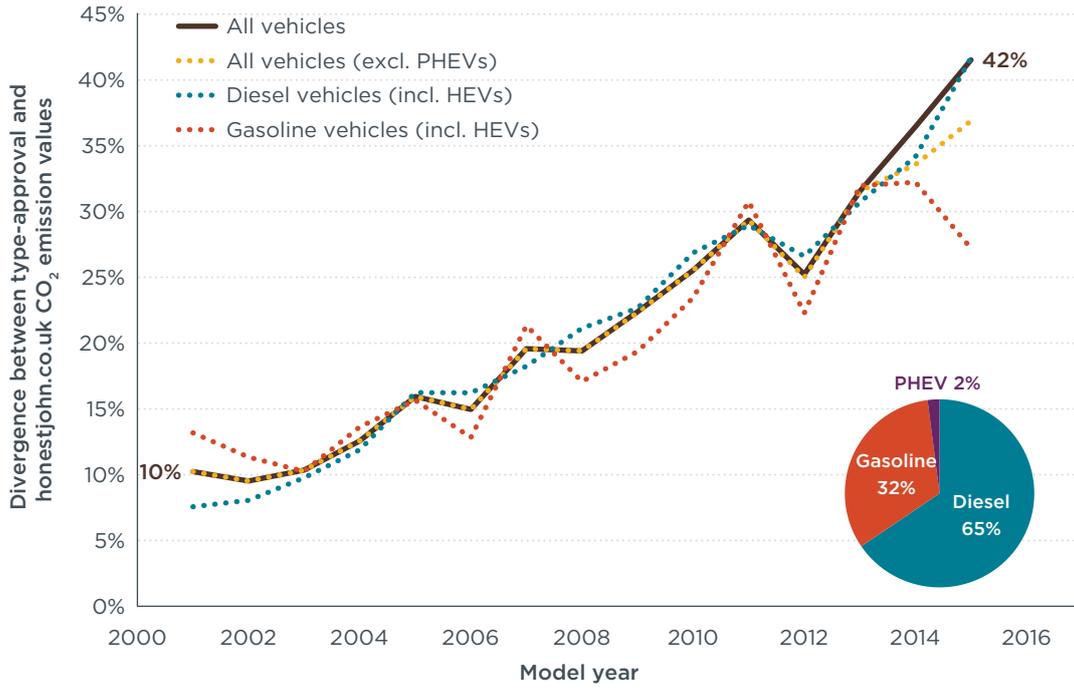
### Methodology

The honestjohn.co.uk dataset included type-approval and real-world fuel economy data on over 100,000 vehicles with most of the vehicles ranging from model years 2001 to 2015. Fuel economy values were converted from miles per gallon to fuel consumption values in the calculation of the divergence.

### Results

The average trend in the divergence between type-approval and honestjohn.co.uk CO<sub>2</sub> emission values is presented in Figure 17. The divergence increased from 10% in 2001 to 42% in 2015. There is no persistent difference between diesel and gasoline vehicles until model year 2015, when the divergence for diesel vehicles increased to 42% while the divergence for gasoline vehicles decreased to 27%. PHEVs accounted for 2% of the vehicles in model year 2015 and, with an average gap of roughly 265%, raised the total divergence by five percentage points.

<sup>14</sup> See [honestjohn.co.uk](http://honestjohn.co.uk)



**Figure 17.** Divergence between type-approval and honestjohn.co.uk CO<sub>2</sub> emission values by fuel type (pie chart indicates share of vehicles per fuel type in the dataset in model year 2015).

## 2.5. ALLSTAR FUEL CARD (UNITED KINGDOM)

Data type	On-road
Data availability	2006–2015, approximately 2,000 to 48,000 vehicles per year
Data collection	Fuel-consumption data, recorded using a fuel card when refueling at gas stations
Fleet structure, driving behavior	Company cars; urban and extra-urban driving; fuel is usually paid for by the employer

### Description

Allstar is a British fuel card provider owned by the FLEETCOR group. Allstar card users can fill up their vehicles at any fuel station on the company's fuel station network, which comprises over 7,600 filling stations in the United Kingdom. In addition, some cards give access to discounted diesel at approximately 1,800 filling stations.

Element Energy, a U.K. energy consultancy, and the Committee on Climate Change provided anonymized data for the analysis, with type-approval fuel consumption data and other vehicle information provided by the U.K. Department for Transport. On-road fuel consumption data are based on the quantity of fuel purchased at gas stations, which is recorded electronically by the Allstar card system, as well as odometer readings, which are manually recorded by the driver.

### Methodology

Data from over 390,000 passenger cars, most of which were manufactured between 2001 and 2015, were analyzed for this study. For each vehicle, type-approval CO<sub>2</sub> emission values and common vehicle characteristics such as build year and vehicle segment were provided. Data on total mileage and total fuel consumption were also supplied and were used to calculate the real-world CO<sub>2</sub> emission figures.

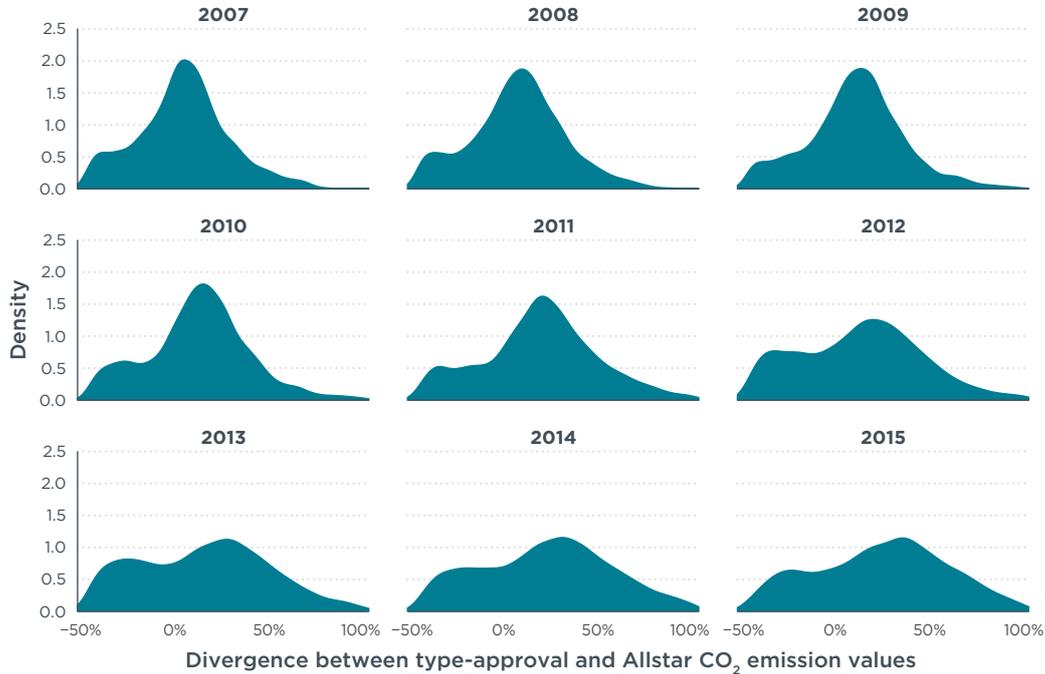
A large amount of outliers was identified in the Allstar data. The following data points were removed:

- » approximately 10,000 vehicles due to missing information
- » nearly 50,000 vehicles due to unrealistic on-road fuel consumption figures
- » 30,000 vehicles with less than 1,500 km logged driven distance
- » 10,000 vehicles with unrealistic divergence estimates (below -50% or higher than 100% for conventional powertrains)
- » 500 outliers identified using Peirce's criterion
- » 7,000 cars constructed before 2006, since it was determined that data from before 2006 was insufficient to calculate reliable annual estimates (less than 2,000 entries per year)

After the removal of these vehicles, approximately 290,000 cars remained in the sample.

Despite this process, a subset of gasoline vehicles still exhibited unusually low divergence estimates. Figure 18 plots the distribution of divergence estimates for gasoline vehicles by build year. The figure shows that, in contrast to other large real-world fuel consumption data sources, the divergence values were not normally distributed. The source of the bias is likely due to a portion of users using the Allstar fuel card irregularly, for example paying using a normal credit card and being reimbursed by their company. Since the Allstar fuel card gives access to discounted diesel at a large number of filling stations, drivers of diesel vehicles may be under pressure by the company paying for fuel expenses to consistently use the fuel card, whereas drivers of gasoline vehicles may use the card less regularly, explaining why

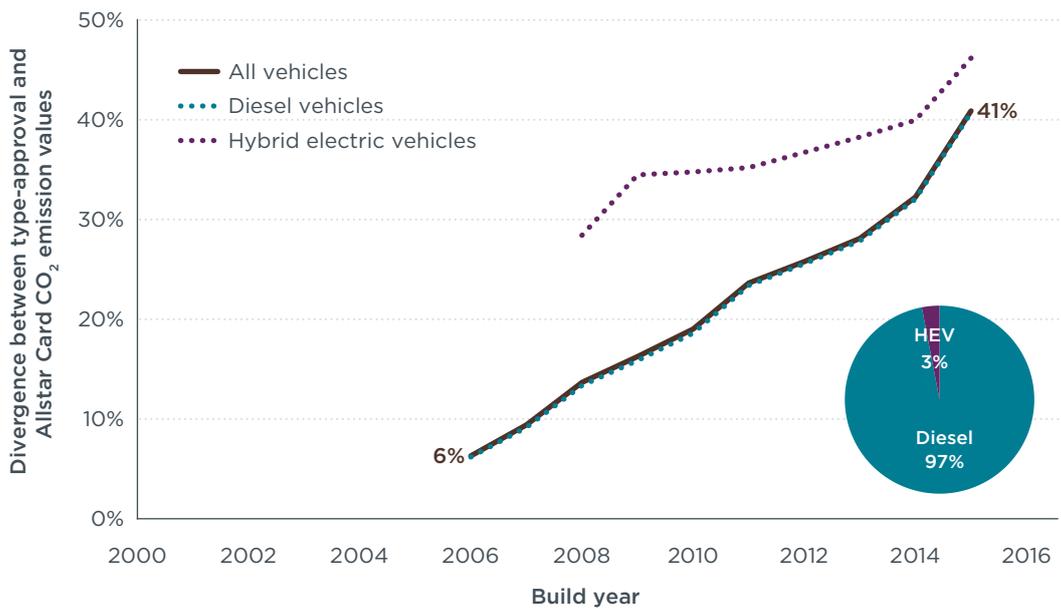
this bias only affects gasoline vehicles. The bias underestimates real-world fuel consumption, since not all of the fuel consumed during on-road driving was captured in the data. Due to the prevalence of invalid data for gasoline vehicles, gasoline vehicles were removed from the analysis. Gasoline vehicles accounted for 22% (roughly 83,000 entries) of the raw data.



**Figure 18.** Distribution of Allstar divergence estimates of gasoline vehicles by vehicle build year.

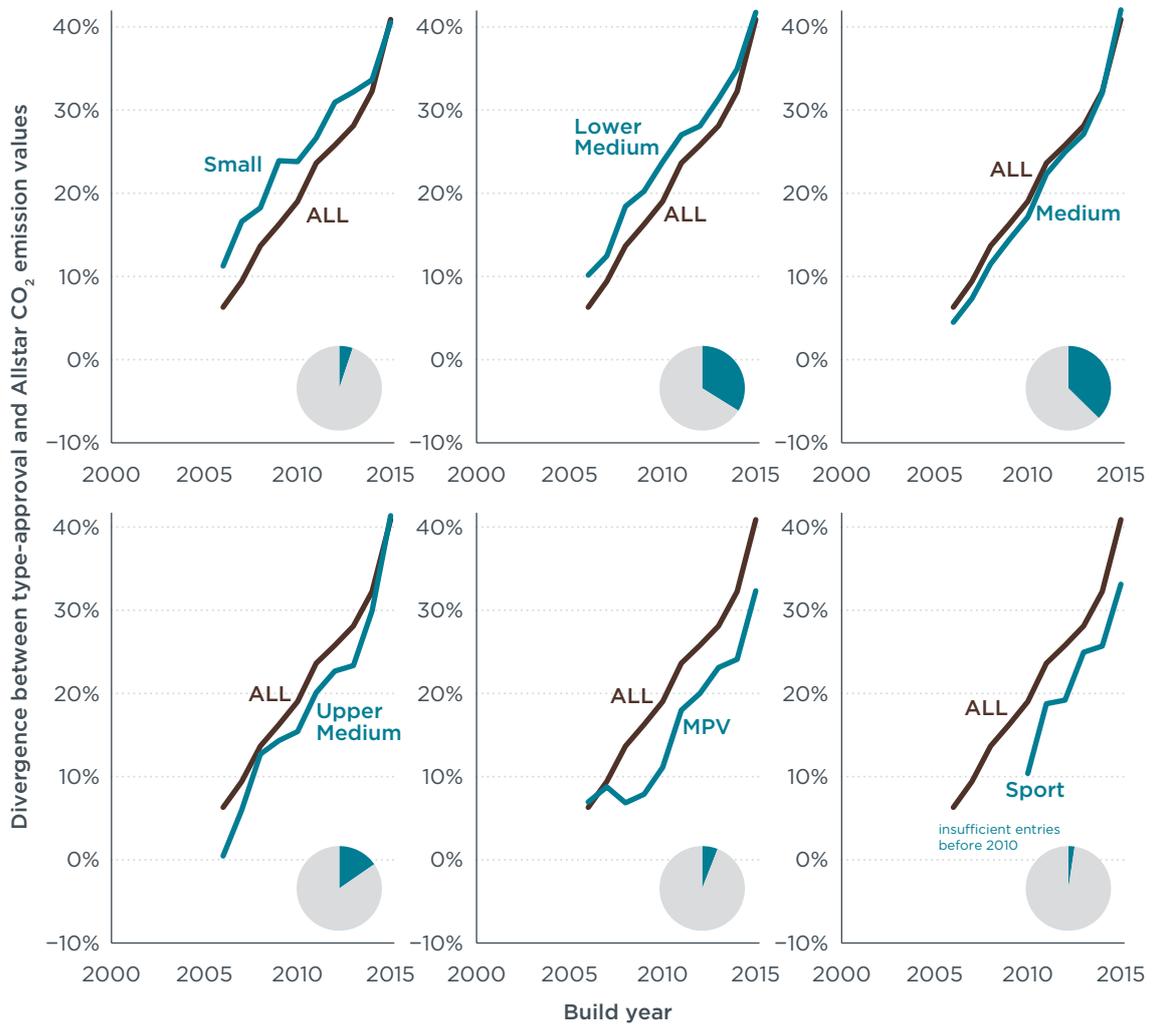
**Results**

Figure 19 plots average divergence between type-approval and Allstar CO<sub>2</sub> emission values. The gap increased from approximately 6% in 2006 to 41% in 2015. Diesel vehicles, which account for 97% of the vehicles after gasoline vehicles were removed, consistently exhibit a lower divergence than HEVs, although the difference decreased over time. By 2015, the difference between the two powertrains decreased to about nine percentage points.



**Figure 19.** Divergence between type-approval and Allstar CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per powertrain type in the dataset for 2015).

Figure 20 plots the Allstar divergence estimates by vehicle segment. Small, lower medium, and upper medium vehicles account for roughly 80% of the Allstar dataset and therefore follow the average trend closely. MPVs and the sport segment lie below the average, whereas small vehicles exhibit higher than average gaps until 2014.



**Figure 20.** Divergence between type-approval and Allstar fuel card CO<sub>2</sub> emission values by vehicle segment (pie chart represents the share of vehicles per segment in the dataset for 2015).

## 2.6. CLEANER CAR CONTRACTS (NETHERLANDS)

<b>Data type</b>	<b>On-road</b>
<b>Data availability</b>	Varies between data sources, typically 2010-2015, roughly 3,500 vehicles per year
<b>Data collection</b>	On-road driving, typically around 30,000 km annual mileage
<b>Fleet structure, driving behavior</b>	Company cars from 15 Dutch fleet owners and leasing companies

### Description

The Cleaner Car Contracts initiative was established in 2010 by a number of European NGOs with the objective of introducing more fuel-efficient vehicles in European fleets. It now brings together around 60 leasing companies, fleet owners, and car sharing and rental companies working on fuel-efficient car fleets. Natuur & Milieu,<sup>15</sup> a Dutch environmental organization, and Bond Beter Leefmilieu,<sup>16</sup> a federation of more than 140 environmental associations in Flanders, Belgium, coordinate the initiative.

### Methodology

Fifteen member organizations of the Cleaner Car Contract initiative provided on-road and official fuel consumption values for approximately 25,000 company vehicles with model years ranging from 2008 to 2015. The 15 datasets were standardized and merged. Subsequently, anomalous data points were identified using Peirce's criterion and were removed from the sample.<sup>17</sup>

### Results

Figure 21 shows the average divergence between official and real-world CO<sub>2</sub> emission values for each of the 15 Cleaner Car Contracts fleets, including and excluding PHEVs. The average divergence for the entire fleet reached approximately 43%, six percentage points higher than the average divergence excluding PHEVs. The estimates for individual companies, including PHEVs, range from 22% (company C3) to 54% (company C13). Companies with comparatively high divergence values generally have high shares of PHEVs in their fleets: after C13, the five companies with the highest gaps (C1, C2, C6, C9, and C12) have an average PHEV share of 6% while the remaining 10 companies have an average share of less than 1%. In total, PHEVs accounted for roughly 4% of the Cleaner Car Contracts sample.

<sup>15</sup> <http://www.natuurenmilieu.nl>

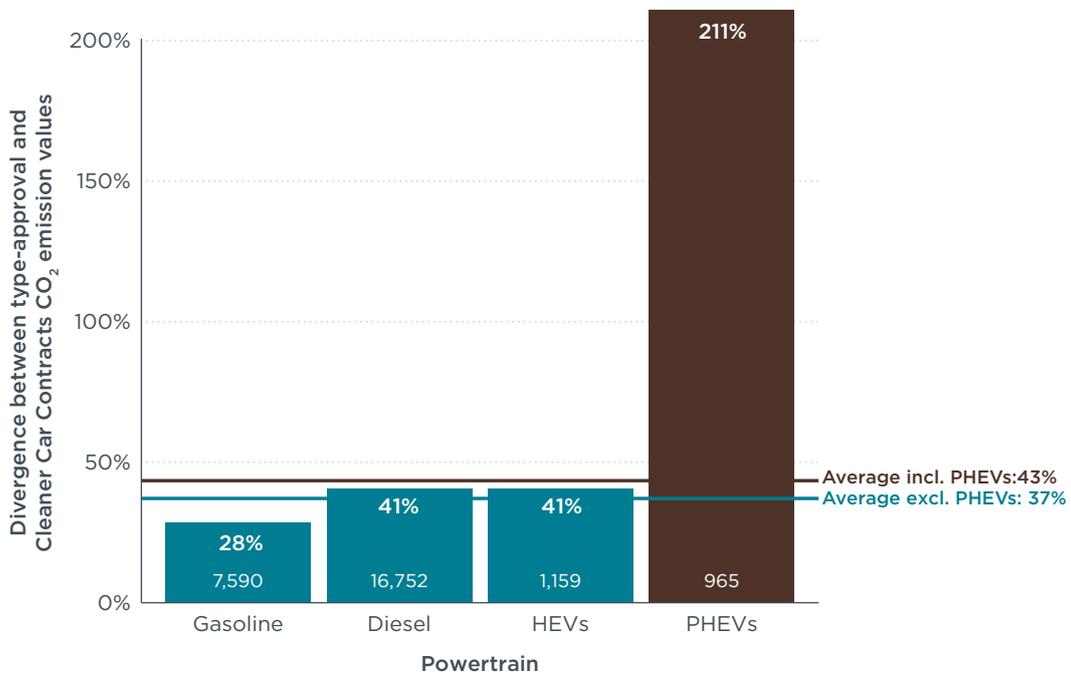
<sup>16</sup> <http://www.bondbeterleefmilieu.be/>

<sup>17</sup> For a description of Peirce's criterion and its application, see (Ross, 2003).



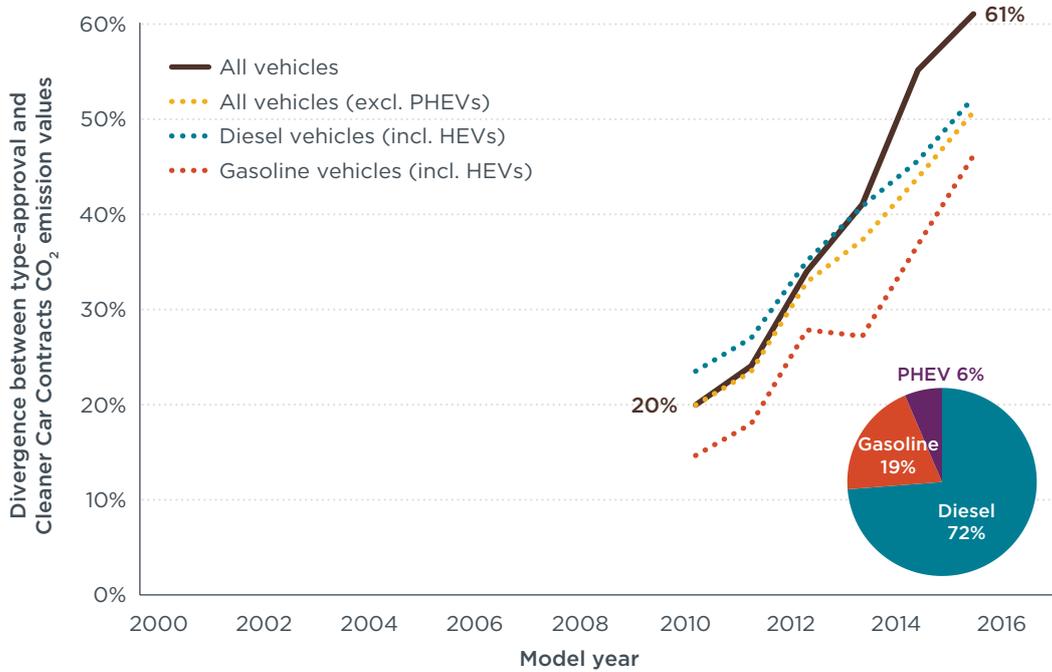
**Figure 21.** Divergence between type-approval and Cleaner Car Contracts CO<sub>2</sub> emission values. The number of vehicles for each company is at the base of each column.

Figure 22 plots the average divergence for different powertrains in the Cleaner Car Contracts sample. Conventional gasoline vehicles exhibit the lowest gap with 28%. Conventional diesel vehicles and HEVs both have a gap of roughly 41%, while PHEVs stand out with an average divergence exceeding 200%. Despite the relatively small share of PHEVs in the fleet, approximately 4%, their high divergence increases the fleet-wide gap by six percentage points, from 37% to 43%.



**Figure 22.** Average divergence between real-world and type-approval CO<sub>2</sub> emission values by vehicle powertrain for the Cleaner Car Contracts fleet. The number of vehicles per segment is at the base of each column.

Figure 23 plots the divergence between type-approval and real-world CO<sub>2</sub> emission values by model year and fuel type. The average divergence increased from 20% in model year 2010 to 61% in model year 2015. Excluding PHEVs, the estimates of the divergence range from 20% to 51%. Diesel vehicles account for the majority of the Cleaner Car Contracts dataset (64%) and thus lie close to the average trend (excluding PHEVs). Gasoline cars consistently have divergence values below the fleet average. In model year 2015, their average divergence was 46%, six percentage points lower than the diesel average.



**Figure 23.** Divergence between type-approval and Cleaner Car Contracts CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per fuel type in the dataset in 2015).

## 2.7. FICHES-AUTO.FR (FRANCE)

<b>Data type</b>	<b>On-road, user-submitted</b>
<b>Data availability</b>	2001-2015, approximately 1,500 vehicles per year
<b>Data collection</b>	Fuel consumption estimates entered by vehicle owners as part of vehicle reviews
<b>Fleet structure, driving behavior</b>	Mostly private cars; varied driving conditions

### Description

The French website Fiches-Auto.fr provides automobile news and a wide range of car-related consumer information. The website publishes technical reviews of popular vehicle models and encourages visitors to share their own experiences to help other users make informed purchasing decisions. Fiches-Auto.fr collected more than 50,000 user-submitted reviews.

To review a vehicle model, users fill out a form where they select the engine configuration of their vehicle, provide an estimate of their average on-road fuel consumption, and estimate the share of city and highway driving. The form also allows users to comment on the general performance of the vehicle.

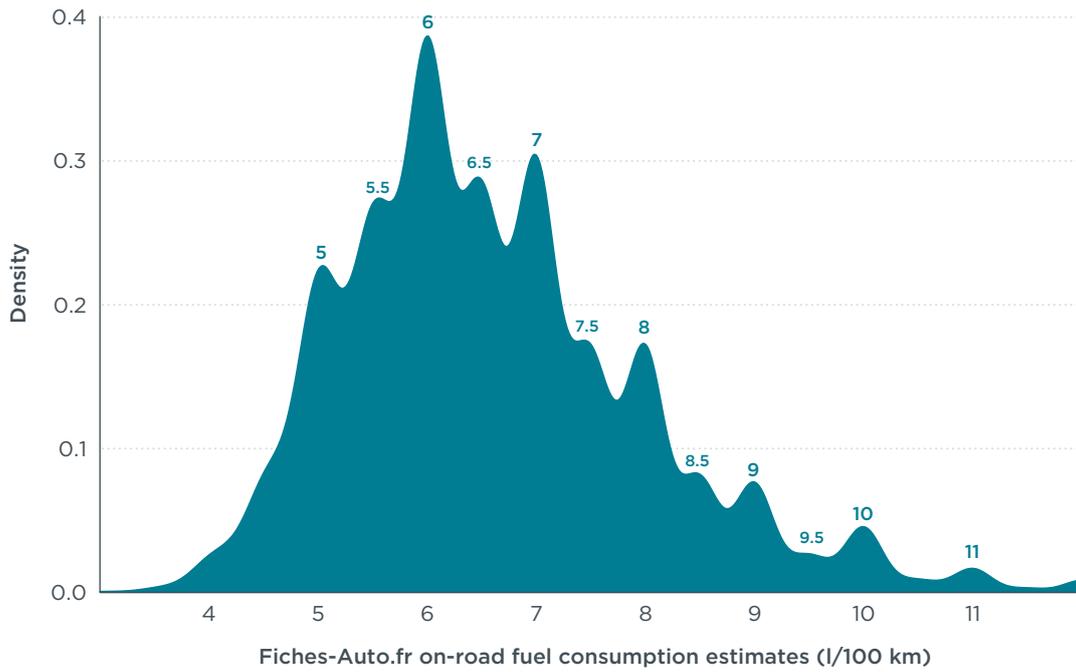
### Methodology

Fiches-Auto.fr provided roughly 36,000 user estimates of on-road fuel consumption for nearly 400 model variants, with vehicles ranging from model years 1990 to 2016. Since fuel consumption estimates were embedded in comments, text mining was performed to extract the numerical values. The Fiches-Auto.fr sample also included each vehicle's model name, model year, engine displacement, engine power, and fuel type. This information was used to join type-approval fuel consumption values from an ICCT database (see Mock (ed.), 2015).

After removing entries with missing or inextricable fuel consumption estimates, entries that could not be joined with the ICCT database, and extreme outliers, roughly 24,000 vehicles remained in the sample. The annual number of entries is approximately 1,500 vehicles, though this number drops off to 200 to 450 vehicles in model years 2013 to 2015, as more time needs to pass for users to enter data for recent models.

Users directly entered on-road fuel consumption estimates on the website, so the method of measuring these values varies. Based on user comments, it appears common methods include copying values from the onboard computer and keeping a fueling log, but the data also indicate that a large number of users heuristically estimated fuel consumption values. Figure 24 shows that, while on-road fuel consumption estimates clearly cluster around a central estimate, round numbers tend to be more common than decimal values. This pattern indicates that users estimated or rounded fuel consumption values.

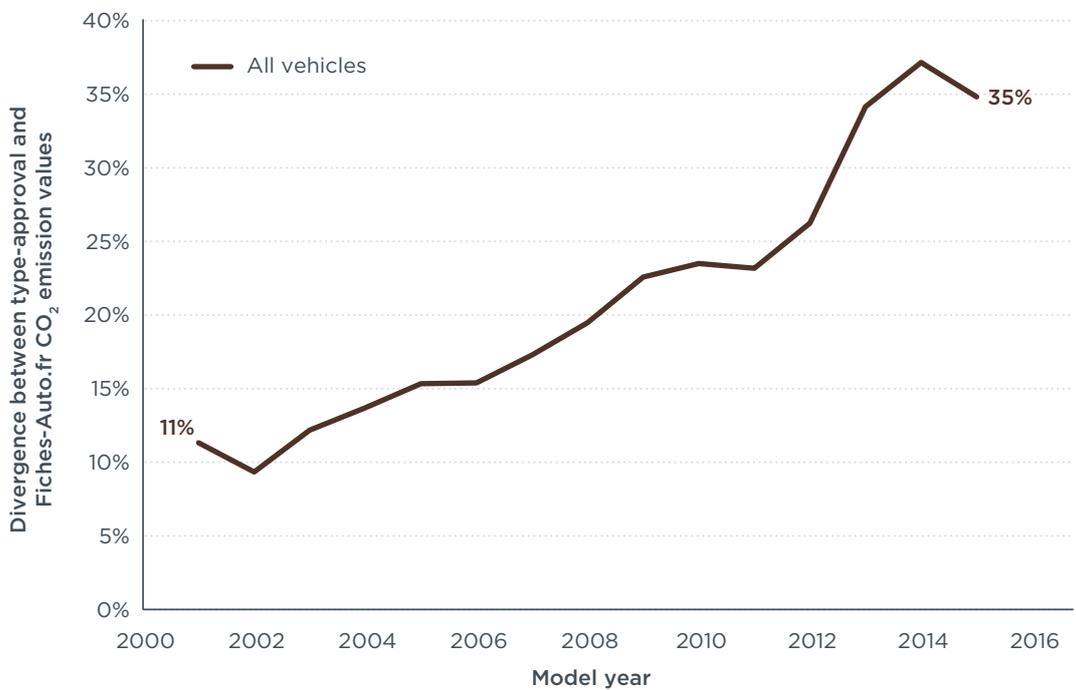
Research on U.S. vehicles suggests that measurement methods significantly affect on-road fuel consumption estimates: both onboard computer readings and user estimates were found to underestimate on-road fuel consumption compared with fuel log data (Greene et al., 2015). The opposite was observed in the Fiches-Auto.fr sample: Rounded values tended to overestimate the gap by roughly three percentage points compared with more precise on-road fuel consumption estimates, and this effect is consistent over time. The Fiches-Auto.fr data may thus slightly overestimate the gap, though this effect is small compared with the increase in the divergence over time.



**Figure 24.** Distribution of on-road fuel consumption estimates by Fiches-Auto.fr users.

### Results

Figure 25 plots the average divergence between type-approval and Fiches-Auto.fr CO<sub>2</sub> emission values. The gap increased from roughly 11% in model year 2001 to 35% in 2015. Due to comparatively low number of entries for recent models, separate estimates for different powertrains are not presented.



**Figure 25.** Divergence between type-approval and Fiches-Auto.fr CO<sub>2</sub> emission values.

## 2.8. AUTO BILD (GERMANY)

<b>Data type</b>	<b>On-road, test route</b>
<b>Data availability</b>	2008–2015, approximately 280 vehicles per year
<b>Data collection</b>	Fuel consumption data, measured before and after a 155 km test drive
<b>Fleet structure, driving behavior</b>	Vehicles selected for testing by <i>AUTO BILD</i> ; urban, extra-urban, and highway driving; professional drivers; strict adherence to speed limits and normal engine speed

### Description

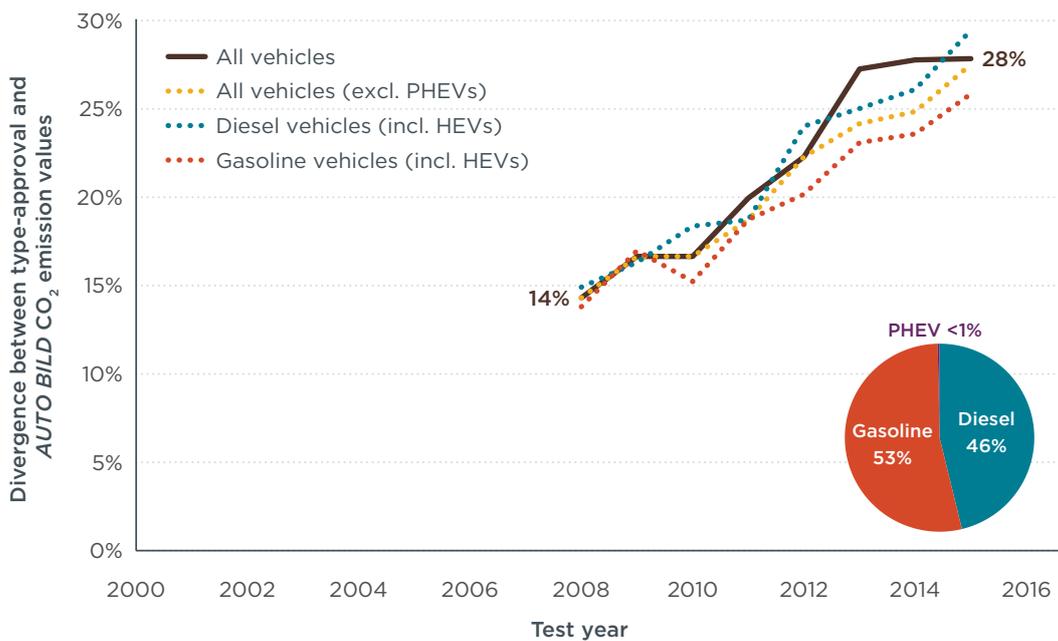
*AUTO BILD* is a German automobile magazine first published in 1986 with a current circulation of more than 400,000. The magazine conducts a number of on-road tests on a regular basis, and some of these measure real-world fuel consumption. These tests cover a 155 km route that includes 61 km of extra-urban, 54 km of highway (20 km without speed limit), and 40 km of urban driving. According to *AUTO BILD*, test drivers adhere to speed limits and maintain normal engine speeds. To estimate on-road fuel consumption, the car tank is filled to capacity before and after the test drive.

### Methodology

*AUTO BILD* provided fuel consumption data from test drives conducted between 2008 and 2015. More than 2,000 vehicles were tested during this time. Official and test fuel consumption values were supplied for each vehicle model.

### Results

The average divergence between type-approval and *AUTO BILD* fuel consumption values amounted to 28% in test year 2015, one percentage point higher than in 2014, and about double the divergence in test year 2008. Diesel vehicles consistently exhibited a higher average divergence than gasoline cars. This difference between fuel types approached four percentage points in test year 2015. PHEVs significantly raised the average divergence in 2013 and 2014, despite their low numbers (seven in total). On average, PHEVs had gap values exceeding 300%.



**Figure 26.** Divergence between type-approval and *AUTO BILD* CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per fuel type in the dataset for test year 2015).

## 2.9. EMISSIONS ANALYTICS (UNITED KINGDOM)

<b>Data type</b>	<b>On-road, test route</b>
<b>Data availability</b>	2012–2015, approximately 170 vehicles per year
<b>Data collection</b>	Portable emissions measurement system (PEMS) testing on urban and extra-urban roads
<b>Fleet structure, driving behavior</b>	Mixed vehicle fleet; professional drivers always using the same test route

### Description

Emissions Analytics is an independent vehicle testing organization specializing in measuring real-world fuel consumption and emissions. Since 2011, the company has conducted on-road tests of approximately 800 new vehicles using a portable emissions measurement system (PEMS). Fuel economy and emission measurements are published as part of the Emissions Analytics EQUA Index, a rating system developed to inform the public about the on-road performance of vehicles.<sup>18</sup>

The test route used for on-road testing of vehicles combines urban driving (at roughly 28 km/h), extra-urban driving (at roughly 56 km/h), and highway driving (at roughly 97 km/h). The trained test drivers avoid heavy acceleration and unnecessary braking, and tests are not conducted under extreme weather conditions. The test starts after the engine is warmed up. All non-essential auxiliaries are switched off. The PEMS measures CO<sub>2</sub> emissions, which are converted to fuel consumption values. In addition, a series of sensors attached to the test vehicle collect data on altitude, humidity, and other parameters. This data is used to normalize raw CO<sub>2</sub> emission measurements to ensure that the final figures are as consistent as possible with other test drives.

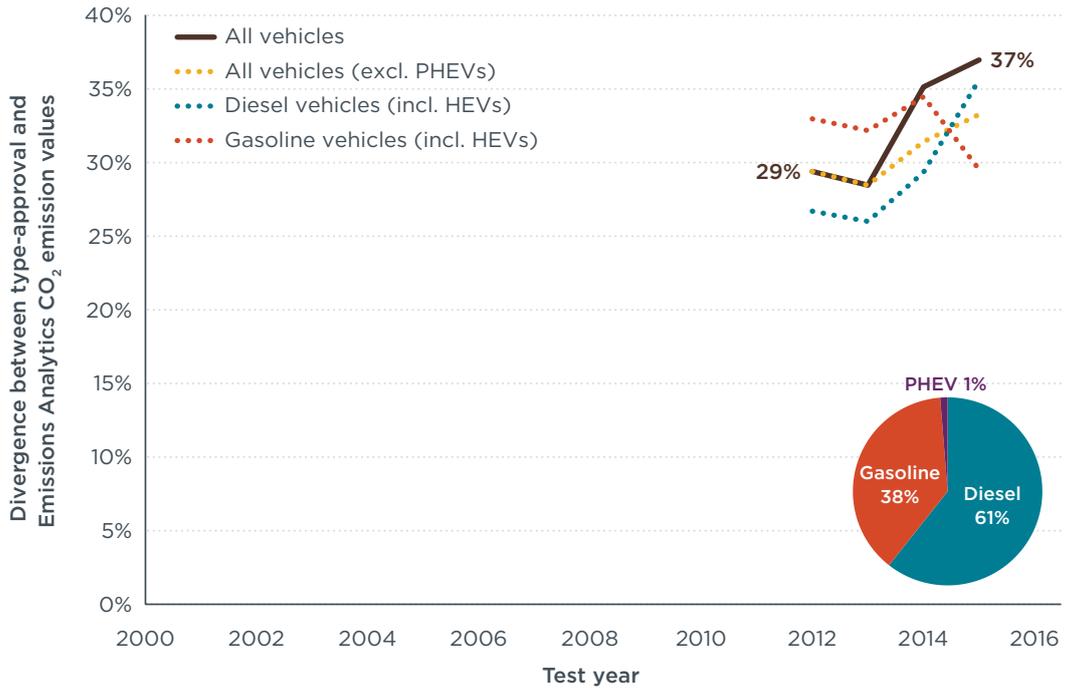
### Methodology

Emissions Analytics provided real-world and type-approval CO<sub>2</sub> emissions data from over 650 vehicles tested between 2012 and 2015. On average, the company tested approximately 170 vehicles per year.

### Results

Figure 27 presents the average annual divergence between real-world and official CO<sub>2</sub> emission values by fuel type. From test year 2012 to 2015, the average divergence increased from 29% to 37%. Excluding PHEVs, the divergence increased from 29% to 33%. PHEVs only had a significant impact on the annual average in test years 2014 and 2015, when a handful of PHEVs were tested. PHEVs averaged a divergence of 290%.

<sup>18</sup> see <http://www.equaindex.com/>.



**Figure 27.** Divergence between type-approval and Emissions Analytics CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per fuel type in the dataset in test year 2015).

## 2.10. AUTO MOTOR UND SPORT (GERMANY)

<b>Data type</b>	<b>On-road, test route</b>
<b>Data availability</b>	2003–2015, approximately 150 vehicles per year
<b>Data collection</b>	Fuel-consumption data, measured before and after test drives
<b>Fleet structure, driving behavior</b>	Vehicles selected for testing by <i>auto motor und sport</i> ; urban, extra-urban, and highway driving; professional drivers; adherence to speed limits, low engine speeds

### Description

*auto motor und sport*<sup>19</sup> is a bi-weekly, German automobile magazine first published in 1946. The magazine focuses on car reviews, which usually include on-road vehicle tests.

According to the magazine, *auto motor und sport* fuel consumption tests aim to compensate for shortcomings in the current official type-approval test cycle. Driving patterns and test conditions include driving on the German Autobahn, strong acceleration when overtaking other vehicles, uphill driving, rush-hour driving, use of air conditioning, and driving with additional payload. Since 2015, test results have been broken down by the following driving situations: commute driving, energy-efficient driving, and high-speed highway driving. The overall fuel consumption figure is a weighted average of the test results for the three driving conditions (70% weight for commute driving and 15% for the other two driving situations).

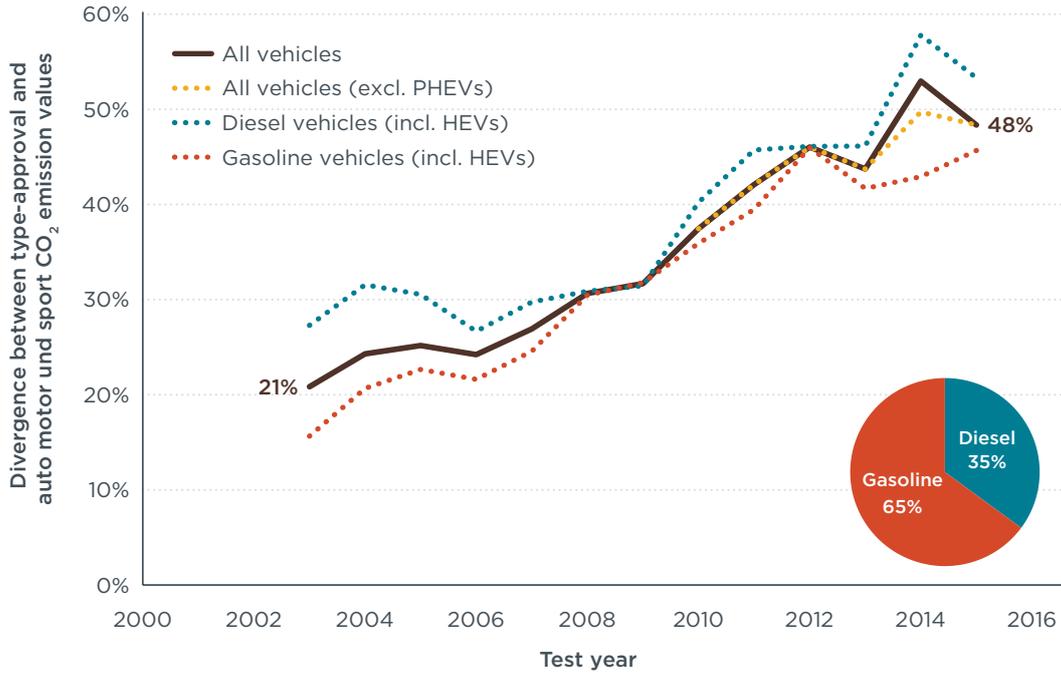
### Methodology

*auto motor und sport* provided on-road fuel consumption test results along with type-approval fuel consumption figures for approximately 1,900 vehicles tested between 2003 and 2015.

### Results

Figure 28 presents the annual divergence between *auto motor und sport* and type-approval CO<sub>2</sub> emission values. The average divergence was 48% in test year 2015, a decrease of five percentage points from 2014. However, no PHEVs were tested in 2015. Excluding PHEVs from the 2014 data, the average divergence in test year 2015 only dropped by one percentage point. As in recent years, the average divergence between real-world and official fuel consumption for diesel vehicles (53%) was significantly higher than for gasoline vehicles (46%) in test year 2015.

<sup>19</sup> <http://www.auto-motor-und-sport.de/>.



**Figure 28.** Divergence between type-approval and *auto motor und sport* CO<sub>2</sub> emission values by fuel type (pie chart indicates the share of vehicles per fuel type in the dataset for test year 2015).

## 2.11. AUTO MOTOR & SPORT (SWEDEN)

<b>Data type</b>	<b>On-road, test route</b>
<b>Data availability</b>	2009–2015, approximately 90 vehicles per year
<b>Data collection</b>	Fuel consumption data, measured before and after test drives (250–350 km)
<b>Fleet structure, driving behavior</b>	Vehicles selected for testing by <i>auto motor &amp; sport</i> ; speeds typically ranging from 30 to 120 km/h; vehicles driven in convoy during testing

### Description

*auto motor & sport*<sup>20</sup> is a Swedish automobile magazine launched in 1995. As part of the magazine's coverage of the vehicle market, *auto motor & sport* conducts vehicle tests that include measurements of on-road fuel consumption.

Vehicles are tested on a number of routes ranging from 250 to 350 km in distance and cover all typical speeds on Swedish roads (30 to 120 km/h). Fuel consumption is estimated by filling up the fuel tank to its capacity before and after the test, ensuring that the vehicle is level during refueling. PHEVs are fully charged and soak at a temperature of 20°C before testing begins. They are then driven in electric drive as far as possible before completing the test route in hybrid mode (primarily using the combustion engine, but energy recovered through regenerative braking is used in the electric motor). Since *auto motor & sport* tests vehicles year round, driving conditions and outdoor temperatures vary among tests. When multiple vehicles are tested, cars are driven in a convoy to achieve similar speed and acceleration profiles. In addition, drivers regularly switch vehicles to level out the impact of driving style differences.

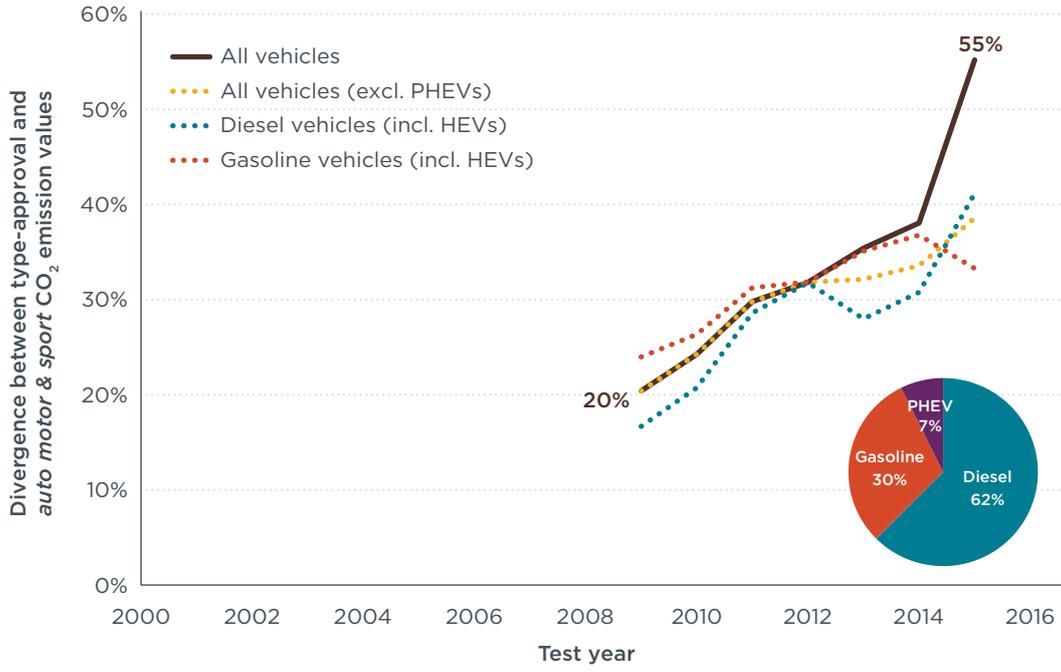
### Methodology

Fuel consumption data from test drives conducted on roughly 650 vehicles between 2009 and 2015 were provided by *auto motor & sport*. The data included both official and test fuel consumption values.

### Results

Figure 29 shows the trend in the divergence between type-approval and *auto motor & sport* CO<sub>2</sub> emission values by fuel type. The average gap between real-world and type-approval CO<sub>2</sub> emissions increased from 20% in test year 2009 to 55% in test year 2015. As shown in the figure, the divergence increased by 17 percentage points between 2014 and 2015. This significant increase is mainly due to the effect of PHEVs, whose share in the dataset tripled in test year 2015 compared with the previous year. PHEVs typically have particularly high deviations, approximately 250%. Excluding PHEVs, the average value of the divergence falls to 37%, around five percentage points higher than in test year 2014.

<sup>20</sup> <http://www.automotorsport.se/>



**Figure 29.** Divergence between type-approval and *auto motor & sport* CO<sub>2</sub> emission values by fuel type (pie chart shows the share of vehicles per fuel type in the dataset in test year 2015).

## 2.12. KM77.COM (SPAIN)

<b>Data type</b>	<b>On-road, test route</b>
<b>Data availability</b>	2010–2015, approximately 45 vehicles per year
<b>Data collection</b>	Fuel consumption data, measured before and after a 500 km test drive
<b>Fleet structure, driving behavior</b>	Vehicles with more than 52 kW of power and 170 km/h maximum speed; extra-urban and highway driving; always the same driver

### Description

km77.com is a Spanish automobile website launched in 1999. The site aims to provide consumers with thorough vehicle reviews, including detailed vehicle fact sheets and real-world fuel consumption data from test drives. Arturo de Andrés, a journalist specializing in the automobile industry and a long-standing member of the Car of The Year jury, has conducted the on-road fuel consumption tests from the outset.

The km77.com test route has remained largely unchanged over the years, as the magazine aims to produce comparable real-world fuel consumption results. Test drives always take place in the early morning to avoid traffic, and cover a distance of about 500 km of motorways and high-speed country roads around the metropolitan area of Madrid. Each test drive starts and finishes at the same gas station, where the vehicle tank is filled to capacity before and after the test to estimate the real-world fuel consumption. Vehicles are driven at a specific speed for each part of the route so that results are comparable for different vehicles. The total distance traveled and average speeds are recorded using the global positioning system (GPS).

Test vehicles are selected from manufacturers' press test pools and must have a minimum engine power of 52 kW and over 170 km/h maximum speed in order to fulfill the km77.com test requirements. Selected cars typically have odometer readings between 2,000 and 10,000 km before testing starts. During the test, all non-essential onboard systems, such as air conditioning, are switched off.

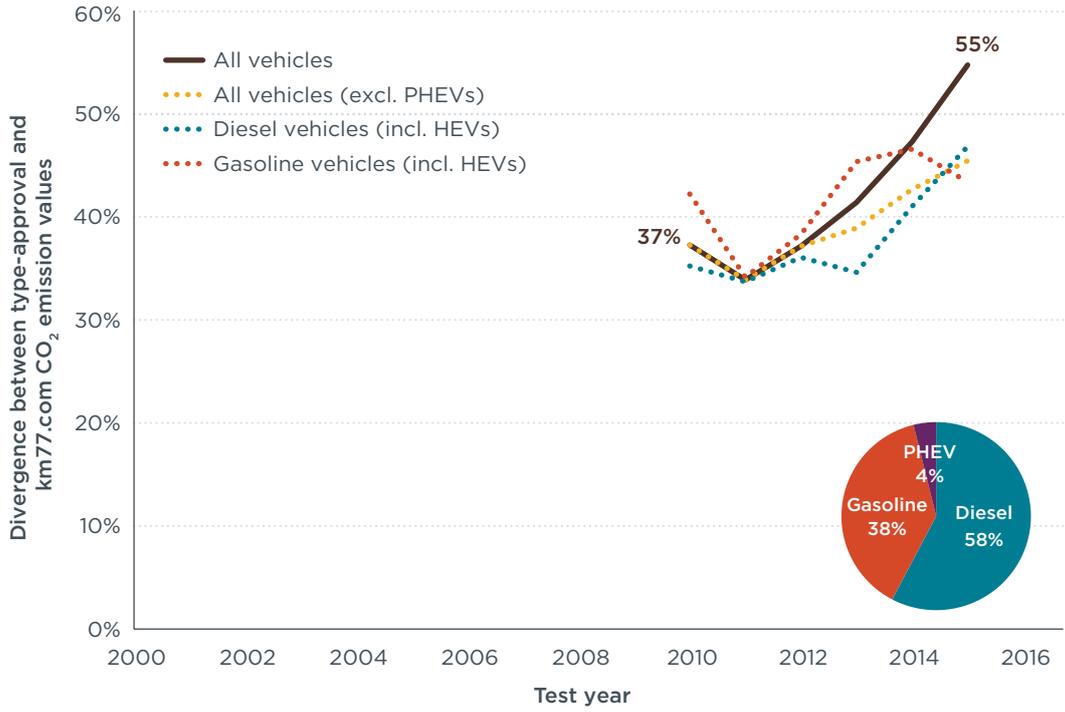
### Methodology

The data provided by km77.com ranged from test year 2010 to test year 2015 and included real-world fuel consumption figures from more than 270 vehicles. The official type-approval fuel consumption values were retrieved from the km77.com website and from the German automobile club ADAC website<sup>21</sup>.

### Results

Figure 30 plots the divergence between km77.com measurements and type-approval fuel consumption values. The divergence increased from 37% in 2010 to 55% in 2015. PHEVs, which account for less than 2% of the km77.com sample, exhibit a significantly higher divergence than conventional vehicles, on average 250%. The average divergence excluding PHEVs was 45% in 2015, 10 percentage points lower than when including PHEVs.

<sup>21</sup> <https://www.adac.de/infotestrat/autodatenbank/>



**Figure 30.** Divergence between type-approval and km77.com CO<sub>2</sub> emission values by fuel type (pie chart shows the share of vehicles per fuel type in the dataset in test year 2015).

## 2.13. TOURING CLUB SCHWEIZ (SWITZERLAND)

<b>Data type</b>	<b>On-road</b>
<b>Data availability</b>	1996–2015, approximately 20 vehicles per year
<b>Data collection</b>	On-road driving, roughly 3,000 km for each vehicle
<b>Fleet structure, driving behavior</b>	Most popular vehicle models in Switzerland; professional drivers

### Description

Touring Club Schweiz (TCS) is a Swiss motoring association founded in 1896 and currently has 1.5 million members. Since 1996, TCS has conducted vehicle tests to compare real-world and type-approval fuel consumption values. Approximately 20 of the most popular vehicle models in the Swiss market are selected for testing each year. In 2015, the sample consisted of nine diesel and seven gasoline vehicles. The vehicles are provided directly by manufacturers.

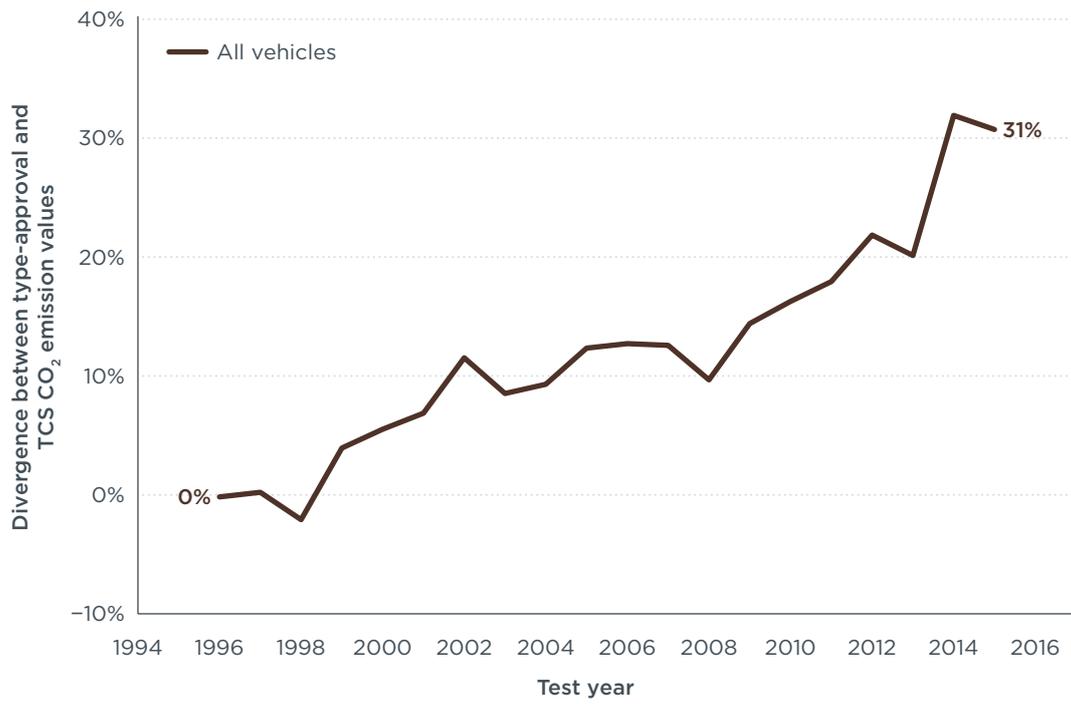
During on-road tests, vehicles are driven for about 3,000 km and fuel consumption is recorded. According to TCS, the driver and driving behavior have not changed over the years. In addition to the on-road tests, TCS conducts laboratory tests on a chassis dynamometer. These values were not analyzed in this report as this analysis focuses on on-road fuel consumption and CO<sub>2</sub> values rather than laboratory measurements.

### Methodology

The dataset provided by TCS includes type-approval values as well as on-road test results for each vehicle. Due to the low number of entries, the data were not analyzed by fuel type.

### Results

Figure 31 shows the trend in the divergence between real-world and type-approval fuel consumption from test years 1996 to 2015. Despite the somewhat erratic movement of the graph due to the small sample size, an upward trend in the divergence is clearly discernible. The average divergence has increased by approximately 30 percentage points over the past two decades.



**Figure 31.** Divergence between type-approval and TCS CO<sub>2</sub> emission values.

### 3. DATA COMPARISON

Table 1 provides an overview of the data sources used in this study. The analysis covered a total of 13 sources from seven European countries, which together provided real-world CO<sub>2</sub> emission values for approximately 1 million passenger cars.

**Table 1.** Summary of data sources used in this analysis.

Source	Country	Total vehicles	Vehicles per year (avg.)	Mostly company cars	Dating convention
<b>Spritmonitor.de</b>	Germany	134,463	~9,000		Build year
<b>Travelcard</b>	Netherlands	275,764	~25,000	X	Build year
<b>LeasePlan</b>	Germany	~180,000	~20,000	X	Fleet year
<b>Allstar card</b>	U.K.	242,353	~24,000	X	Build year
<b>honestjohn.co.uk</b>	U.K.	97,291	~6,500		Model year
<b>Cleaner Car Contracts</b>	Netherlands	24,513	~3,500	X	Model year
<b>Fiches-Auto.fr</b>	France	23,559	~1,500		Model year
<b>AUTO BILD</b>	Germany	2,242	~280		Test date
<b>Emissions Analytics</b>	U.K.	674	~170		Test date
<b>auto motor und sport</b>	Germany	1,885	~150		Test date
<b>auto motor &amp; sport</b>	Sweden	643	~90		Test date
<b>km77.com</b>	Spain	273	~45		Test date
<b>TCS</b>	Switzerland	271	~20		Test date
<b>Total</b>	-	<b>983,931</b>	<b>~90,000</b>		-

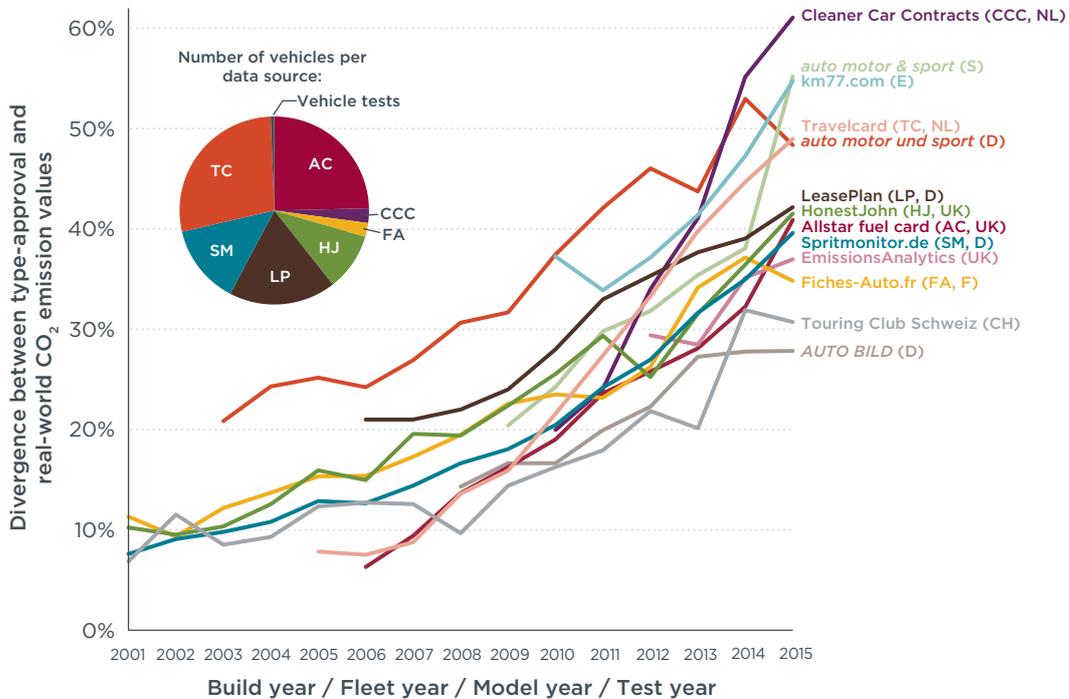
#### Annual average divergence

Figure 32 compares the divergence between real-world and official CO<sub>2</sub> emission values for all data sources covered in the analysis. As shown in the figure, the CO<sub>2</sub> gap increased over time in all samples. While average estimates of the divergence clustered around 9% in 2001, they ranged from 28% to 61% in 2015. Most data sources had similar growth patterns, though Cleaner Car Contracts, *auto motor & sport*, and km77.com show somewhat steeper trends.

There are a number of factors that explain the variations in the observed trends. First, company car samples usually exhibit higher average divergence estimates than private car data sources. The reasons for the disparity include weaker incentives for company car drivers to conserve fuel and more driving at highway speeds. In 2015, divergence estimates from company car samples ranged from 41% (Allstar fuel card) to 61% (Cleaner Car Contracts). The Cleaner Car Contracts sample delivered the highest divergence estimate in recent years due to comparatively high shares of PHEVs. Together, company cars account for about 75% of the vehicles analyzed in the report.

For other cars, a distinction can be drawn between two kinds of data sources: data for private cars that rely on user input and data measured during vehicle tests. Spritmonitor.de (Germany), Honestjohn.co.uk (U.K.), and Fiches-Auto.fr (France), which belong to the former group, exhibit rather similar trends, despite focusing on different markets. In contrast, average divergence values from test drives show relatively high variability (28% to 55% in year 2015), which is largely due to differing test procedures and small sample sizes. While vehicle tests typically produce internally consistent data thanks to repeatable test procedures, inaccuracies related to changing traffic and weather conditions affect measurements. km77.com and *auto motor und sport* produced some

of the highest average divergence values in recent years, probably as a consequence of higher test speeds and more demanding driving patterns and conditions (e.g., uphill driving or use of air conditioning). *auto motor & sport* measured an average divergence of about 55% in test year 2015 due to a significant increase in the share of PHEVs. At the other end of the spectrum, Touring Club Schweiz and *AUTO BILD* provided the most conservative estimates of the divergence, while Emissions Analytics test results were more balanced and close to Spritmonitor.de and honestjohn.co.uk figures.



**Figure 32.** Divergence between type-approval and real-world CO<sub>2</sub> emission values for various on-road data sources.

### Dating conventions

Dating conventions vary among data sources. The sources included in this report used four different dating conventions: build year (when a vehicle was manufactured), fleet year (when data for an entire fleet was provided), model year (when a new model generation was introduced), and test year (when a vehicle was tested). Vehicle tests were consistently dated in terms of test year. LeasePlan provided data for the entire fleet rather than for individual build years, while Travelcard, another company car source, specified the build year of each vehicle. Spritmonitor.de also employed vehicle build year, while honestjohn.co.uk, Cleaner Car Contracts, and Fiches-Auto.fr dated vehicles according to their model year, which is the year a new model generation enters the market. The use of model year delivers a less uniform distribution of entries compared with build year, which partly explains the erratic trend from honestjohn.co.uk estimates. The use of different dating conventions renders like-for-like comparisons between individual years difficult. However, the annual increase in the divergence between real-world and official CO<sub>2</sub> emission values for each of the data sources is valid and the general upward trend in the CO<sub>2</sub> gap is unambiguous.

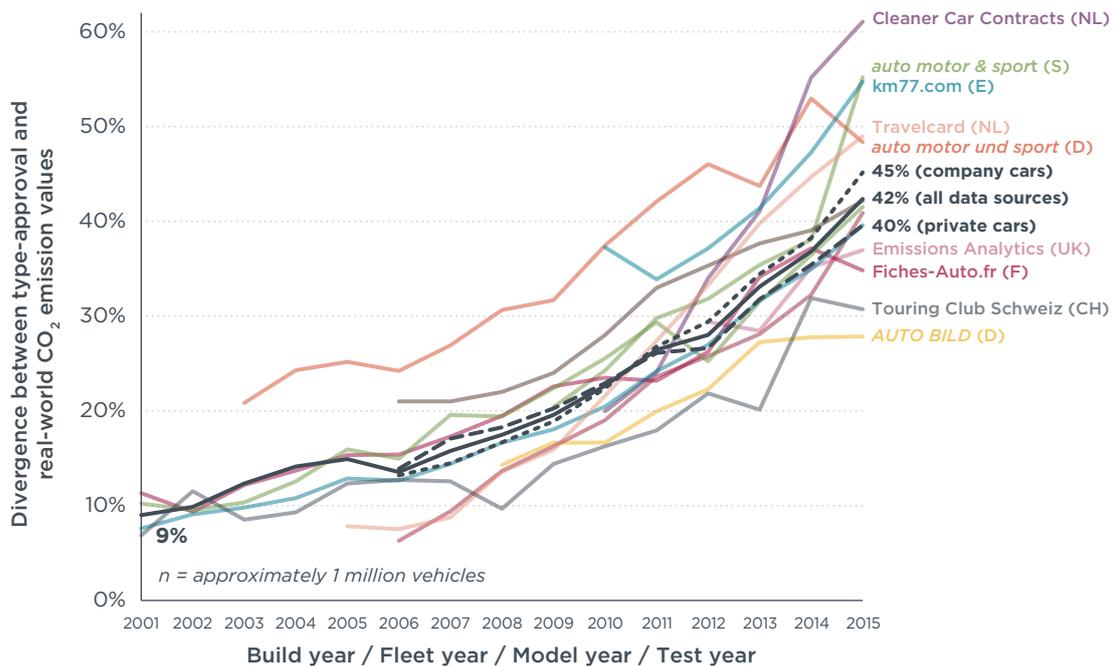
### Central estimate

A central estimate of the divergence between real-world and type-approval CO<sub>2</sub> emission values was constructed by combining all data sources analyzed in the report. An average annual divergence estimate for private cars was calculated based on all

private car samples and weighted by the number of entries in each sample. The same procedure was applied to company car data sources. Private and company car estimates were then combined, assigning equal weights to each, under the assumption that the European new car market consists of private and company cars in equal shares (Næss-Schmidt, Winiarczyk, European Commission, Directorate-General for Taxation and the Customs Union, & Copenhagen Economics, 2010).

Figure 33 plots the trend in the central estimate of the divergence by private or company car. The trends of the individual data sources are also displayed in the figure for context. The central estimate of the divergence grew from 9% in 2001 to 42% in 2015. The difference between company and private cars gradually increased in recent years and amounted to about five percentage points in 2015. The estimates shown in Figure 33 differ slightly from the values presented in last year's report, as the update of the Travelcard data, which accounts for roughly 30% of all vehicles analyzed in the report, lowered the estimates of the Travelcard divergence by two to five percentage points (see section 2.2) and new data sources were added.

Considering that the data sources analyzed in this study cover different European markets, focus on either company or private cars, and are based on a wide variety of measurement procedures, the central estimate of the divergence presented in Figure 33 provides strong evidence that type-approval CO<sub>2</sub> emission values are becoming increasingly unrepresentative of real-world performance. It should be noted that these estimates refer to newly registered vehicles. Accordingly, the average in-use fleet divergence is lower due to the fleet turnover.



**Figure 33.** Divergence between real-world and manufacturers' type-approval CO<sub>2</sub> emission values for various on-road data sources, including average estimates for private cars, company cars, and all data sources.

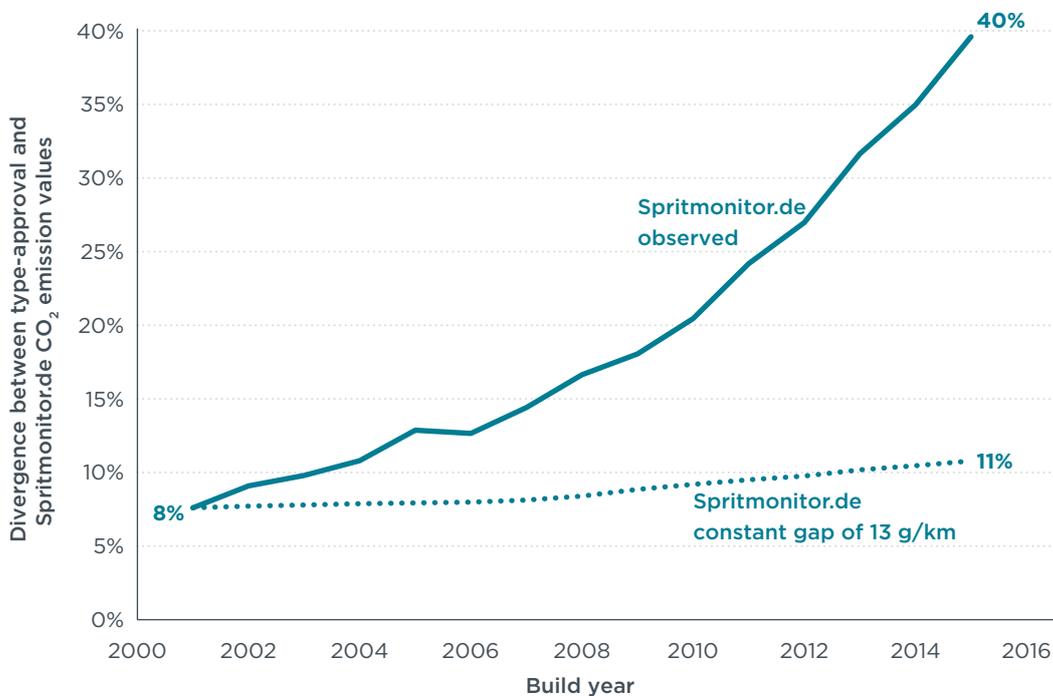
## 4. DISCUSSION OF RESULTS

This 2016 update of the *From Laboratory to Road* series adds another year of data, two new data sources, and approximately 400,000 vehicles to the ongoing analysis. The key takeaway, however, remains unchanged: The divergence between type-approval and real-world CO<sub>2</sub> emission values of new European cars continues to grow. The central estimate increased by two percentage points from 2014 to 2015 and has grown more than fourfold since 2001. Even though the precise level of the divergence varies from sample to sample, this growth is consistent across all 13 data sources. The heterogeneity of the data—collected from consumers, company fleets, and vehicle tests—and the considerable regional coverage—spanning seven European countries—indicates that the findings are valid and generalizable.

The growing divergence is well-documented at this point, and some studies explore the reasons for this development. While a detailed discussion of the reasons is outside the scope of this study, the following sections briefly discuss a number of contributing factors.

### Decreasing type-approval values

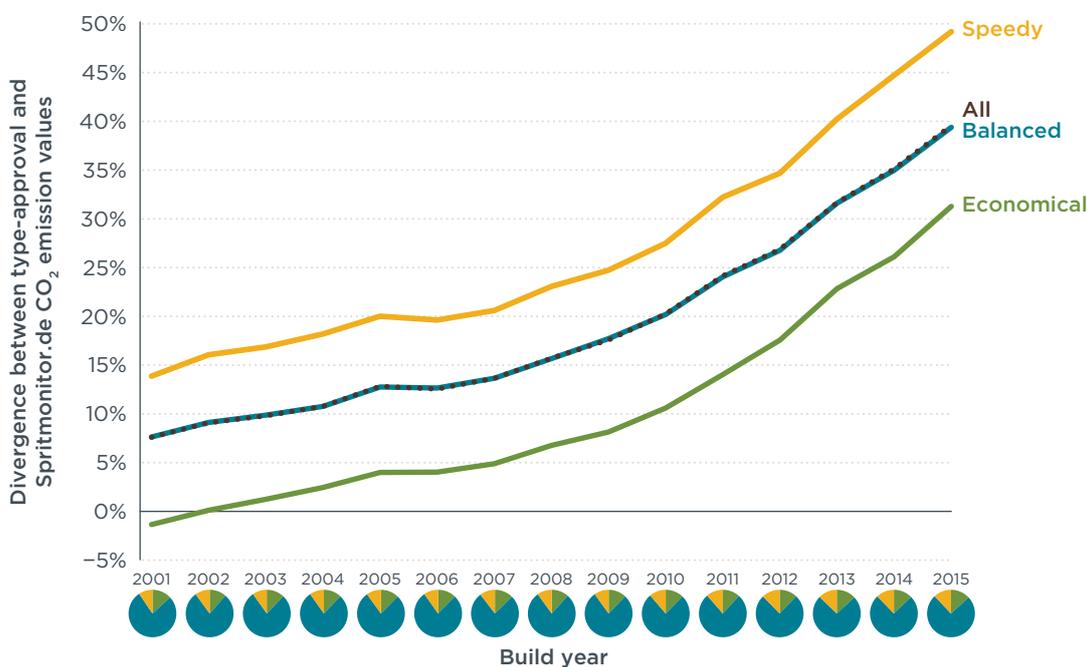
A common misconception is that the increase of the divergence is due to the reduction of type-approval CO<sub>2</sub> values over time, which makes any difference between real-world and type-approval values appear proportionally larger. This argument presupposes that at least part of the gap consists of some constant offset, which remains stable as type-approval values decrease. Applying this argument to the Spritmonitor.de data yields a 13 g/km offset of CO<sub>2</sub> in 2001. If this offset had remained stable from 2001 to 2015, the divergence would have increased to 11%; instead, we observed a 40% gap in the Spritmonitor.de data in 2015 (see Figure 34). In other words, the decreasing denominator would explain approximately three percentage points, or less than a tenth of the increase in the gap, and should not be considered the main driver of the growing divergence.



**Figure 34.** Divergence observed in Spritmonitor.de compared with a hypothetical scenario where the divergence remained constant in absolute terms (13 g/km).

## Driving behavior

Driving behavior is also purported to be a reason for the growing divergence, but data does not support this claim. Figure 35 plots the divergence for different driving styles, including economical, balanced, and speedy driving, according to Spritmonitor.de data. The driving styles are based on self-reported information from users of the web service. The figure indicates that driving behavior indeed affects the divergence: economical driving on average reduces the gap by nine percentage points compared with balanced driving, while speedy driving increases the gap by eight percentage points on average. However, all driving styles experienced an *increase* in the gap over time, and shares of the different driving styles in terms of vehicle-kilometers traveled remained fairly constant. The Spritmonitor.de data thus provides no evidence for the claim that driving behavior is the leading cause of the growing divergence, although it is conceivable that exogenous factors (e.g., increased speed limits, increased vehicle performance, increased opportunity costs of driving) could contribute to the gap.



**Figure 35.** Divergence between Spritmonitor.de and type-approval CO<sub>2</sub> emission values for different driving styles, including economical, balanced, and speedy driving. Pie charts present the vehicle-distance share of each driving style in each year.

## Vehicle technologies

Many new technologies penetrated the vehicle market during the 2001 to 2015 timeframe and some contribute to the growing gap. Air conditioning systems and elaborate entertainment systems are included in virtually all new vehicles. These systems consume energy during real-world driving, but are turned off during laboratory testing, thereby contributing to the gap. Stop/start systems and hybrid powertrains have been shown to be disproportionately effective during type-approval testing vis-à-vis on-road driving (Stewart et al., 2015). Plug-in hybrid electric vehicles typically exhibit a particularly high divergence (see section 2.6 for example), although it should be noted that real-world CO<sub>2</sub> emissions are strongly affected by charging patterns (see Ligterink & Smokers, 2015).

Another change that contributes to the gap is the increasing use of ethanol blends and biodiesel in vehicles. Ethanol blends E5 and E10 (5% and 10% ethanol share respectively) made up more than 80% of all gasoline sold in the EU in 2014, while B7 (7% biodiesel

share) accounted for virtually all diesel sold in the same year (EEA, 2015a). These blends have a lower volumetric energy density than conventional fuels, so vehicles consume more fuel as the share of ethanol and biodiesel increases. Since most of the real-world data in this analysis relies on fuel consumption measurements (as opposed to CO<sub>2</sub> emission measurements), this could lead to an inflation of the divergence estimate. However, since modern reference fuels for type approval include common ethanol and biodiesel blends (see European Commission, 2014), only older vehicles should be affected, implying that the estimates presented in this study may underestimate the growth in the divergence.

## Vehicle testing and policy framework

A number of studies indicate that test cycle optimization and the exploitation of loopholes in the test procedure account for most of the increase in the divergence, which is consistent with the pattern of rapid increases in the gap after the introduction of new model generations or major facelifts (see section 2.1). Road load coefficients, the values used to simulate driving resistances during laboratory testing, were higher when measured by independent test organizations than when the values were submitted by manufacturers for type-approval tests (Mellios, Hausberger, Keller, Samaras, & Ntziachristos, 2011). Road load coefficients were estimated to account for more than one-third of the divergence between type-approval and real-world CO<sub>2</sub> emission values (Kühlwein, 2016). Tolerances and flexibilities during laboratory testing also contribute to the gap (Kadijk et al., 2012) and were estimated to account for more than half of the divergence (Stewart et al., 2015). Other factors, such as the aforementioned technology developments, were found to account for smaller portions of the divergence.

Numerous systemic flaws in the European type-approval framework enable the exploitation of loopholes during vehicle testing. For one, road load coefficients are not verified by regulators—and they are not even available to the public (Kühlwein, 2016; Mellios et al., 2011). Second, on-road testing, used to verify air pollutant emissions under the Real Driving Emissions (RDE) procedure, has not been extended to CO<sub>2</sub> emissions. Similarly, European regulators do not conduct in-use tests of production vehicles. Together, on-road and in-use testing could help identify irregularities in stated CO<sub>2</sub> emission values. Third, car manufacturers pay technical service companies to conduct type-approval tests. Technical service companies therefore have an incentive to produce favorable test results to attract business from car manufacturers (Mock & German, 2015). Lastly, European regulators do not have the authority to revoke type-approval certificates and to impose fiscal penalties in case of noncompliance. Taken together, the European type-approval framework provides opportunities for car manufacturers to exploit loopholes in vehicle testing procedures.

## Limitations

This study covers 13 data sources, and each comes with some limitations. First, self-reported data from web services may suffer from self-selection bias. However, previous analyses show that large user-reported samples, such as Spritmonitor.de, generally provide good representations of national new car fleets (see Mock et al., 2013). Moreover, data presented in this study does not indicate that users of web services are prone to extremely economical or speedy driving, but tend to gravitate to balanced driving styles (see Figure 35). Shares of different driving styles also remained stable over time, indicating that any bias in the sample selection remained stable over time, rendering the trend in divergence estimates valid. Nevertheless, data on driving styles and driving conditions was not available for all samples, and the distribution of driving style in the general population is unknown, as is the accuracy of self-reported information on driving styles, so the potential for some selection bias remains. Second, samples based on fuel card data generally consist of company cars, and produce higher divergence

estimates than web services. However, this difference is likely due to how company cars are driven (e.g., higher shares of speedy driving) and does not imply a sampling bias, but rather indicates that company and private cars perform differently under real-world conditions. Lastly, data sources that rely on vehicle tests suffer from small sample sizes. Nevertheless, combining the 13 samples paints a clear picture of a growing gap between type-approval and real-world CO<sub>2</sub> emission values. The fact that 13 heterogeneous samples from seven European countries all show a growing gap indicates that this trend is robust.

## 5. POLICY IMPLICATIONS

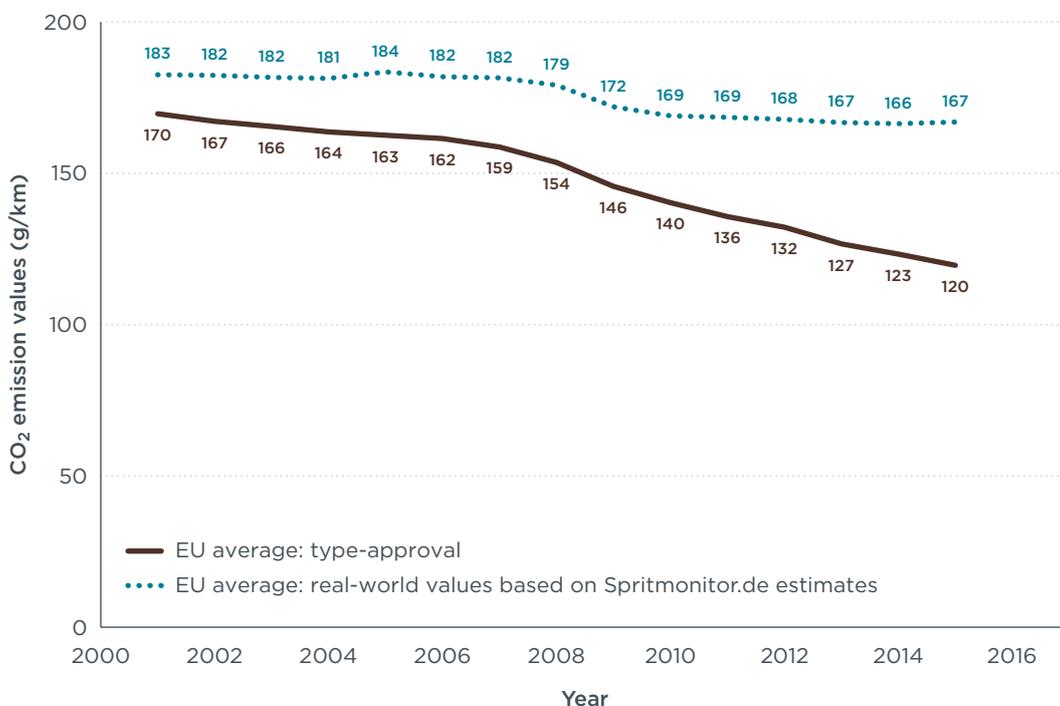
### Implications for stakeholders

EU CO<sub>2</sub> standards are successful at driving down CO<sub>2</sub> emission values of new passenger cars, at least on paper. Type-approval values decreased by approximately 30% in the last 15 years, from 170 g/km of CO<sub>2</sub> in 2001 to 120 g/km in 2015. The evidence presented in this study indicates that this progress was undermined by an increasing divergence between the on-paper and on-road performance of new cars. The growing gap has important implications for all stakeholders.

From a **government’s perspective**, the growing divergence undermines the efficacy of vehicle taxation schemes. Many EU member states base vehicle taxes on type-approval CO<sub>2</sub> emission values. Since the divergence between real-world and type-approval CO<sub>2</sub> emission values grew over time, governments incur increasing losses in tax revenue. Fiscal incentives for low-carbon vehicles may also not deliver the desired results, since the real-world performance of low-carbon vehicles can differ dramatically from on-paper values, leading to a misallocation of public funds.

From a **customer’s perspective**, stated fuel consumption values do not serve as a reliable basis for purchasing decisions. For a new vehicle, the divergence translates into unexpected fuel expenses of approximately 450 euros per year.<sup>22</sup>

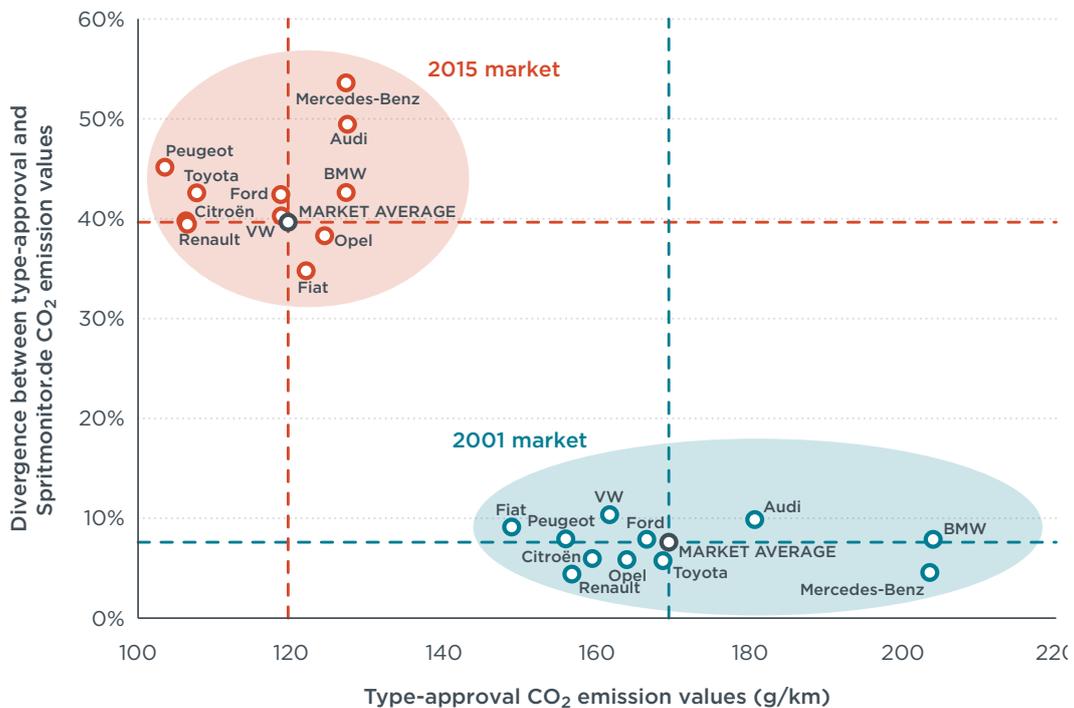
From a **societal perspective**, the growing divergence undermines the EU’s efforts to mitigate climate change and to reduce fossil fuel dependence. Figure 36 plots the development of type-approval CO<sub>2</sub> emission values in the EU and overlays an estimate of real-world values based on Spritmonitor.de divergence estimates. While type-approval figures declined from 170 g/km of CO<sub>2</sub> in 2001 to 120 g/km in 2015, a 30% decrease, the real-world estimate decreased by less than 10% and has remained virtually unchanged since 2010.



**Figure 36.** Real-world vs. type-approval CO<sub>2</sub> emission values of new European passenger cars based on Spritmonitor.de estimates and type-approval data from the European Environment Agency (EEA) (2015b).

<sup>22</sup> Assuming a fuel price of 1.5 euros per liter and an annual mileage of 15,000 km.

From a **manufacturer's perspective**, unrealistic claims about vehicle performance undermine public confidence, particularly in the wake of Dieseltgate and misstatements of fuel economy figures in the United States and Japan. The current situation also penalizes manufacturers that report more realistic CO<sub>2</sub> values, since manufacturers that present less realistic values can achieve their CO<sub>2</sub> emission targets at lower costs (see Figure 37 for a comparison of vehicle brands in terms of divergence and type-approval CO<sub>2</sub> emission values). Improved vehicle testing procedures and more rigorous policy enforcement would help level the playing field for car manufacturers.



**Figure 37.** Type-approval CO<sub>2</sub> emission values and the corresponding divergence from Spritmonitor.de for selected brands in 2001 and 2015.

### Recommendations for policies and research

This study points to multiple pathways and recommendations for future research and policies. Data availability is a fundamental challenge for policymakers and researchers alike. With data for approximately 1 million vehicles, the *From Laboratory to Road* series represents the most exhaustive collection of real-world fuel consumption values in Europe, but no official, large-scale measurement campaigns have been implemented at national or European levels. In the United States, the My MPG service by the U.S. Environmental Protection Agency and U.S. Department of Energy is a national platform for measuring on-road fuel consumption.<sup>23</sup> A similar service could be established in Europe to measure real-world policy impacts. Other methods of data collection, such as the use of data loggers, could also furnish estimates of on-road fuel consumption (see Posada & German, 2013).

Modern powertrains present new challenges for policies and research on real-world CO<sub>2</sub> emissions. PHEVs are growing in popularity, and multiple European governments implemented policies to incentivize their uptake (Tietge et al., 2016). This study and other research (e.g., Ligterink & Smokers, 2015) indicate that PHEVs substantially exceed type-approval CO<sub>2</sub> emission values during real-world driving, with divergence estimates

<sup>23</sup> <http://www.fueleconomy.gov/mpg/MPG.do>

frequently exceeding 200%, predominantly due to low electric-drive shares. While data on PHEVs is abundant in the Netherlands, less data is available for other markets. Future research should focus on collecting real-world fuel consumption data for PHEVs to gauge the extent of the problem. Policies incentivizing the purchase of PHEVs face the challenge of ensuring that these vehicles are charged in an appropriate manner to increase electric-drive shares.

This study focuses on passenger cars, but other vehicle types may also exhibit a real-world CO<sub>2</sub> emissions gap. While first attempts at measuring real-world CO<sub>2</sub> emission values of light commercial vehicles (e.g. Zacharof, Tietge, Franco, & Mock, 2016) and heavy-duty vehicles (e.g. Sharpe & Muncrief, 2015) have been made, there is little publicly available information on these vehicles' real-world performance. Heavy-duty vehicles currently account for a third of on-road CO<sub>2</sub> emissions, and this share is predicted to grow (Muncrief & Sharpe, 2015). More research on real-world CO<sub>2</sub> emissions of light commercial and heavy-duty vehicles is warranted.

European regulators do not present real-world fuel consumption values to consumers. In contrast, the U.S. FuelEconomy.gov website provides a one-stop shop for laboratory measurements, real-world-adjusted fuel consumption values, and on-road measurements by consumers. Some attempts have been made to predict the on-road performance of European cars based on basic vehicle characteristics (Ligterink, Smokers, Spreen, Mock, & Tietge, 2016; Mellios et al., 2011; Ntziachristos et al., 2014) and have generally proven reasonably accurate at predicting average on-road fuel consumption. Such simple approaches could be used to present more realistic fuel consumption figures to consumers.

The real-world gap should be taken into account in research and policies related to road transportation. For instance, since a large portion of the improvements in vehicle efficiency only occur on paper and not in the real world, the growing divergence dilutes the benefits from European CO<sub>2</sub> standards. While the impact assessment accompanying the 2021 CO<sub>2</sub> standards acknowledges the divergence, it fails to account for it in the main assessment of costs and benefits of the standards (European Commission, 2012a, 2012b). In contrast, U.S. regulators apply a real-world correction factor to account for the difference between official and on-road fuel economy in regulatory impact assessments. A correction factor could also be used in European rulemakings to ensure that CO<sub>2</sub> standards correctly value the costs and benefits associated with target levels.

The foregoing recommendations focus on measuring vehicles' real-world performance, communicating it to consumers, and incorporating it during policy formation, but there are also numerous measures to close the gap. The WLTP will be introduced in 2017 and will likely produce more realistic CO<sub>2</sub> emission values, but there are indications that a substantial divergence will remain and will increase again in future years (Stewart et al., 2015). Additional vehicle testing will be required to ensure real-world compliance of vehicles. For instance, on-road tests for pollutant emissions under the RDE regulation could be extended to CO<sub>2</sub> emissions. Similarly, in-use conformity testing of CO<sub>2</sub> emissions could ensure that production vehicles conform to declared values.

Lastly, a reform of the European type-approval framework is necessary. This reform should provide public access to road load coefficients and resolve other issues of data transparency. Reform should also break financial ties between car manufacturers and the organizations that conduct type-approval tests. Furthermore, more rigorous policy enforcement would act as a deterrent to the exploitation of loopholes in the type-approval process, and European regulators need the power to issue vehicle recalls and impose fiscal penalties for transgressions. A proposal by the European Commission (2016b) addresses some of these issues, but will not in itself be enough to reform the

type-approval framework. The European Commission recognizes this gap and the problem that it presents, and its Scientific Advice Mechanism was tasked to provide advice on closing the gap. This study underlines the urgent need to do so and outlines multiple pathways for measuring and reducing real-world CO<sub>2</sub> emissions.

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